

**Tenders Alert Service (TAS)**  
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Information & Communications Technology



**Q 2 (2010) Report**



## **Special Remarks**

The Information & Communications Technology Q2 2010 report provides a comprehensive overview of the Information & Communications Technology sector with focus on top tenders, big projects and important news.

## **Tenders Section**

### **- Integrated Jobs (Having a certain engineering component) - sorted by**

- Generating Sector *(the sector of the client who issued the tender and who would pay for the goods & services ordered)*
  - Client

### **- Supply Jobs**

- Generating Sector
- Client

<b>List of sub-sectors</b>	<b>Page</b>
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## **Non-Tenders Section**

- Business News
- Projects Awards
- Projects in Pre-Tendering Phase
- Privatization and Investments
- Published Co. Performance
- Loans & Grants
- Fairs and Exhibitions

**This report includes tenders with bid bond greater than L.E. 10,000 and valuable tenders without bid bond**

**Tenders may be posted under more than one sub-sector**

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## Audiovisual Equipment - Tenders Section

### Integrated Jobs

<u>Generating Sector</u>	<u>Subject</u>	<u>Bid Bond</u>	<u>Currency</u>	<u>Publish Date</u>	<u>Expiry Date</u>	<u>Financing</u>
<b>Energy</b>						
<b>CEPC - Cairo Electricity Production Co., The Cashier</b>						
	Supply & erection of (a) a subsidiary power transformer to support operations at Cairo South Power Station, also (b) revamping of the operation & control screens supplied by MHI (Mitsubishi Heavy Industries) to serve unit No. 6 at Cairo West Power Station.	100,000 & 80,000	LE	May 31, 2010	Jun 30, 2010	
<b>Ministry of Communication &amp; Information Technology, The Finance &amp; Administration Dept.</b>						
	Request of offers from companies specialized in the video digitization for implementing an HD & SD digital video library for the News Division at the Egyptian Federation of Radio & T.V. as part of the National Program to develop local demand & enhance electronic content.	200,000	LE	May 13, 2010	Jul 14, 2010	

## Audiovisual Equipment - Tenders Section

## Supply Jobs

<u>Generating Sector</u>	<u>Subject</u>	<u>Bid Bond</u>	<u>Currency</u>	<u>Publish Date</u>	<u>Expiry Date</u>	<u>Financing</u>
<b>Education</b>						
<b>Cairo University Hospitals, the Stores &amp; Supplies Dept.</b>						
	Supply of (a) a computer & a laptop, (b) a computer, computer printers, an LCD screen, a laptop, an optical scanner & a router for x - ray instruments, also (c) stationery & office requisites. Deadlines 6/29, 7/1 & 7/4/2010.	600 & 3,000 & 10,000	LE	Jun 17, 2010	Jul 04, 2010	
<b>Dar El Tahrir Est. for Printing &amp; Publishing, Gomhouria News Paper, The Cashier</b>						
	Request of offers from companies & agents to supply four Lead type electronic display screens.	25,000	LE	Apr 22, 2010	May 16, 2010	

## Audiovisual Equipment - Tenders Section

## Supply Jobs

<u>Generating Sector</u>	<u>Subject</u>	<u>Bid Bond</u>	<u>Currency</u>	<u>Publish Date</u>	<u>Expiry Date</u>	<u>Financing</u>
<b>Education</b>						
Ministry of Education, Purchases & Stores Dept.						
	Request of offers for the rental of space channels on satellites to support the educational system at 1,000 schools using V SAT communication instruments of total 20 MHZ/ second for three years.	70,000	LE	Jun 22, 2010	Jul 18, 2010	

## Audiovisual Equipment - Tenders Section

## Supply Jobs

<u>Generating Sector</u>	<u>Subject</u>	<u>Bid Bond</u>	<u>Currency</u>	<u>Publish Date</u>	<u>Expiry Date</u>	<u>Financing</u>
<b>Education</b>						
National Council for Youth, Central Dept. for Finance & Administration, The Cashier						
	Supply, commissioning & loading of 1,100 automatic screens' readers as part of the training of blind persons on computers at subordinated youth centers.	10,000	LE	Apr 20, 2010	May 03, 2010	

## Audiovisual Equipment - Tenders Section

### Supply Jobs

Generating Sector	Subject	Bid Bond	Currency	Publish Date	Expiry Date	Financing
<b>Education</b>						
Zagazig University, the Faculty for Human Medicine, the Purchases Dept.						
	Supply of (a) scientific instruments, machines & equipment, also (b) supply, installation & commissioning of an information network for the Faculty & other subordinated units & (c) supply of audiovisual equipment, computers, data show instruments, printers, laptops, projectors, copiers & optical scanners. Deadlines 6/26, 6/27 & 6/28/2010.	10,000 & 5,000 & 5,000	LE	Jun 13, 2010	Jun 28, 2010	

## Audiovisual Equipment - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	Hosam Al Sokkari from leader of BBC Arabic to Yahoo International, another Egyptian star continuing to shine in the international media business. Mr. El Sokkari was the first Egyptian/ Arab to occupy, for 15 years, the leading post in BBC Arabic since the BBC was established before 38 years. He is deemed an accredited innovator with his launching of the BBC Arabic multimedia T.V. network in complete harmony with T.V., Radio, Internet & Space Channels. In his message to all BBC employees informing them on El Sokkari decision, BBC International President, Mr. Peter Horrox, identified Hosam El Sokkari as a distinguished landmark in the BBC history.	Apr 22, 2010
	Identified by a higher share of smart mobile telephone sets, total world sales of mobile sets during the first quarter of 2010 were put at 314.7 million marking 17 % growth above their level in the comparison quarter of 2009 but now including 54.3 million smart sets. The later marked 48.7 % increase above their level in the comparison quarter. That was revealed by statistics of Gartner Inc. (for Market Research). Development was mainly attributed to stronger becoming demand & reduced prices. With regards to companies ranking Nokia continued to hold the first post with 35 % market share followed by Samsung, LG, Sony Ericsson & Research in Motion. Newcomers such as Five G of China started joining the list of the biggest ten companies. Also consolidated share of the big five declined to 70.7 % down from 73.3 % in the same quarter of 2009.	May 23, 2010
<b>Projects in Pre-Tendering Phase</b>		
	Works are to soon start on an L.E. 80 million sound & light project in Hurghada, on the Red Sea, to occupy 44,000 M2 area. That was announced by the Chairman of Misr Sound & Light Co., Eng. Essam Abdel Hadi, indicating the scheme will be the largest in Egypt & the Middle East. Project goes in cooperation with UK & French consultants. The Executive noted that Hurghada captures almost 30 % of tourists visiting the country. It is scheduled for completion in 2011. N.B. More details may be searched at the company's web site <a href="http://www.soundandlight.com.eg">www.soundandlight.com.eg</a>	Apr 27, 2010
<b>Published Co. Performance</b>		
	Egyptian Nile Sat Co. SAE, operating under the investment laws 230/ 1989 & 8/ 1997 & the Free Zones System, capitalized at \$ 187 million, fully paid up, has posted for the year 2009 some \$ 37 million net profits on \$ 118.8 million gross operating revenues among other revenues. Figures compare with \$ 39.1 million net profits posted for the year 2008 on \$ 104.5 million gross operating revenues among other revenues. Net working capital as at 12/31/2009 increased tangibly to \$ 40.5 million up from \$ 24.8 million a year ago, with liquidity as at the same date increasing to \$ 60.4 million up from \$ 41.2 million a year ago. Meanwhile long term liabilities as at the same date increased spontaneously to \$ 129.6 million up from \$ 31.5 million a year ago. With regards shareholders net equity as at the same date, including the year's profits, so it has increased to \$ 274.6 million up from \$ 254.1 million. Meanwhile works in progress as at the same date increased strongly to \$ 206.4 million up from \$ 80.4 million a year ago. Chairman & Managing Director is Mr. Ahmed Anis.	Apr 13, 2010
	EMPC - Egyptian Media Production City Co. SAE, operating under the public free zones system of investment law & capitalized at L.E. 1.89 billion, fully paid up, has posted for the 2009 some L.E. 76.8 million net profits on L.E. 269.8 million gross operating revenues among other revenues. Figures compare with L.E. 70.8 million net profits posted for the year 2008 on L.E. 261 million gross operating revenues among other revenues. On the other hand net working capital as at 12/31/2009 declined to L.E. 19.9 million, down from L.E. 33.1 million a year ago. Long term liabilities as at the same date declined to L.E. 53.8 million down from L.E. 85.8 million a year ago. Shareholders net equity as at the same date, including the period profits, increased to L.E. 2.17 billion up from L.E. 2.11 billion a year ago. Chairman & Managing Director is Eng. Sayyed Helmi. N.B. Company profitability ratio related to net shareholders equity sounds worth prompt re-evaluation of the company performance feasibility.	Apr 13, 2010

## Automation & Process Control - Tenders Section

### Integrated Jobs

Generating Sector	Subject	Bid Bond	Currency	Publish Date	Expiry Date	Financing
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Agriculture						
Alexandria Library Authority						
	Supply, erection & testing of a 1,000 KVA transformer with a medium voltage ring type board at Borgel Arab Project.	12,000	LE	May 29, 2010	Jun 21, 2010	
Boulak El Dakrour General Hospital, the Contracts & Purchases Dept.						
	Supply, erection & commissioning of an instrument for the disposal of medical toxic waster including mincing (shredding) and sterilizing.	20,000	LE	Apr 19, 2010	May 03, 2010	
Cairo Governorate, the Housing Directorate						
	Refurbishing & revamping of the greater Nile Water fountain (inside the Nile Path) at the hotels zone in Al Gezira.	150,000	LE	Apr 15, 2010	May 04, 2010	
CDEPC - Central Delta Electricity Production Co. - Dakahliya Branch, The Cashier						
	Request of offers from international eligible manufacturers regarding the gas & stream turbines for the 750 MW combined cycle power station in Benha under funding from AFESD & KFESD.	3,000,000	\$	Jun 16, 2010	Sep 05, 2010	Job goes under funding from AFESD & KFESD.
CEPC - Cairo Electricity Production Co., The Cashier						
	Supply & erection of (a) a subsidiary power transformer to support operations at Cairo South Power Station, also (b) revamping of the operation & control screens supplied by MHI (Mitsubishi Heavy Industries) to serve unit No. 6 at Cairo West Power Station.	100,000 & 80,000	LE	May 31, 2010	Jun 30, 2010	
	Request of offers from international eligible manufacturers regarding the gas & stream turbines for the 1,500 MW combined cycle power station in North Giza under funding from EIB - European Investment Bank.	6,000,000	\$	Jun 15, 2010	Sep 05, 2010	Job goes under funding from EIB - European Investment Bank.
Delta Co. for Fertilizers & Chemical Industries						
	Supply & erection of a network to detect & monitor air pollutants to serve the company's factories in Talkha.	10,000	LE	May 05, 2010	Jun 07, 2010	
E.N.R. Egyptian National Railways Authority, the Purchases & Stores Dept						
	Comprehensive overhauling of four train wheels' lathing machines.	25,000	EURO	Jun 26, 2010	Jul 12, 2010	
EDEPC - East Delta Electricity Production Co., The Cashier						
	Request of offers from eligible & specialized bidders for the (a) revamping of the control system serving steam turbines 1 & 2 at Damietta power station & (b) supply, erection & commissioning of a new hydrogen generation unit required for Abu Sultan power station.	120,000 & 160,000	LE	May 04, 2010	Jun 07, 2010	
	Request of local offers for the design, manufacturing, supply, training, supervising erection & taking over tests of the medium & low voltage equipment to the 2 x 650 MW steam fired power station project in Ein Al Sukhna.	800,000	LE	Apr 25, 2010	Jun 22, 2010	
	Request of offers from international eligible bidders for the electric equipment/ instruments installation package pertaining to Ein Al Sukhna 2 x 650 MW power station project under funding	700,000	\$	May 29, 2010	Aug 22, 2010	Job goes under funding from the

	from the AFESD - Arab Fund for Economic & Social Development.					AFESD
<b>EETC - Egyptian Electricity Transmission Co., Central Egypt Electricity Zone, The Cashier</b>						
	Supply & erection of communication instruments to link Kafr El Zayyat, Basous, Abu Zaabal & Cairo 500 kV transformers stations with the National Energy Control Center on turn key basis.	80,000	LE	Jun 30, 2010	Aug 05, 2010	
<b>Egyco - El Nasr Co. for Buildings &amp; Construction,, The Cashier</b>						
	Supply & erection of the electromechanical equipment pertaining to (a) a lifting station as part of a sanitary drainage project in Menia, also (b) Fisha Selim lifting station extension as part of a sanitary drainage project in Gharbiya Governorate.	30,000 & 20,000	LE	Apr 06, 2010	May 04, 2010	
<b>Egypt Air Holding Co., the Projects &amp; Establishments Maintenance Div., the Training Center, The Cashier</b>						
	Revamping of the water based fire fighting network serving the Training Division.	10,000	LE	Apr 16, 2010	May 23, 2010	
<b>El Nasr General Co. for Contracting - Hassan M Allam, the Utilities Branch</b>						
	Request of offers from specialized contractors for the supply & erection of the electromechanical equipment pertaining to sanitary drainage projects at different subordinated villages & locations.	100,000	LE	May 06, 2010	Jun 02, 2010	
	Request of offers from specialized contractors for the supply & erection of the electromechanical equipment pertaining to a sanitary drainage water lifting station executed at Al Abaadiya village, Markaz Al Hamoul in Kafr El Sheikh Governorate.	15,000	LE	May 24, 2010	Jun 20, 2010	
	Request of offers from specialized contractors for the supply & erection of the electromechanical equipment pertaining to a sanitary drainage water lifting station executed at Al Abaadiya village, Markaz Al Hamoul in Kafr El Sheikh Governorate.	15,000	LE	May 24, 2010	Jun 20, 2010	
<b>General Authority for Books &amp; National Documents</b>						
	Conducting the required (a) comprehensive maintenance including the supply of parts for the air conditioning, fire alarm & electricity networks serving the Authority's building in Bab El Khalk, also (b) supply & erection of central air conditioning to serve the 3rd & 5th floors at the same building.	6,500 & 45,000	LE	May 12, 2010	May 31, 2010	
<b>Housing Coop Society for Employees &amp; Members of Nasser Social Development Society in Port Said, The Cashier</b>						
	Implementing the required civil defense & fire fighting network for a residential tower at Lot 11 & 12 at Taksim Qoshlaq Al Sawahel.	30,000	LE	Apr 01, 2010	Apr 11, 2010	
<b>Menoufiya Potable Water &amp; Sanitary Drainage Co., The Cashier</b>						
	Implementing of a sanitary drainage project at Quesna El Balad village (Markaz Quesna/ Berket El Sabee).	500,000	LE	Apr 05, 2010	May 12, 2010	
	Conducting the required (a) revamping & raising efficiency of the sanitary drainage water lifting station at Sahel Al Gawaber, also (b) maintenance & repair of the automatic control system serving Shebin El Kom new water filtration plant including the training of engineers & delivering a copy of the operating software of the said control system.	14,000 & 1,000	LE	May 21, 2010	Jun 12, 2010	
<b>Ministry of Agriculture &amp; Land Reclamation, the General Secretariat</b>						
	Construction of (a) a shed at the nap removal station is Sakha in Kafr El Sheikh, also (b) rehabilitation, repair & maintenance of the vacuum based evaporation station at Port Said Port.	25,000 & 11,000	LE	May 09, 2010	May 20, 2010	

## Automation &amp; Process Control - Tenders Section

## Integrated Jobs

## Agriculture

## Ministry of Communication &amp; Information Technology, The Finance &amp; Administration Dept.

Request of offers from companies specialized in the video digitization for implementing an HD & SD digital video library for the News Division at the Egyptian Federation of Radio & T.V. as part of the National Program to develop local demand & enhance electronic content.	200,000	LE	May 13, 2010	Jul 14, 2010	
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## National Post Office, the Requirements Division

Revamping & modernization of the automatic mail sorting & processing equipment at the Central Dept. within Ramses Building.	200,000	LE	Apr 21, 2010	May 26, 2010	
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## NOPWASD - National Org. for potable water &amp; Sanitary Drainage, the Contracts &amp; Purchases Dept.

Request of offers from eligible international contracting companies specialized in the field of water treatment plants in cooperation with Egyptian companies for civil works (joint venture or consortium) to implement the extensions of (a) Arment potable water treatment plant in Luxor Governorate to increase its capacity from 34,000 M3/ day to 68,000 M3/ day & (b) Kafr El Zayyat potable water treatment plant in Gharbiya Governorate to increase its capacity from 26,000 M3/ day to 60,000 M3/ day, both on turnkey basis. Tenders are financed under a loan from AFESD - Arab Fund for Economic & Social Development.	200,000 each	LE	May 05, 2010	Jun 27, 2010	Job goes under finance from AFESD - Arab Fund for Economic & Social Development.
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## Potable Water &amp; Sanitary Drainage Co. in Fayyoun, Contracts &amp; Purchases, The Cashier

Completion of (a) a sanitary drainage project in Al Shawashna Village, also (b) implementing of a sanitary drainage project in Al A'alam Village & (c) implementing of a sanitary drainage project in Gabala Village (Phase II) under 3 contracts. Deadlines 5/19, 5/24 & 5/26/2010.	15,000 & 250,00 & 125,000	LE	Apr 23, 2010	May 26, 2010	
Implementing of a sanitary drainage project at Garfas Village in Fayyoun.	150,000	LE	Jun 18, 2010	Jul 19, 2010	
Implementing a sanitary drainage project at Shakshouk Village in Fayyoun.	250,000	LE	Jun 23, 2010	Jul 26, 2010	

## Potable Water &amp; Sanitary Drainage Co. in Giza, El Warraq Potable Water Utility

Dismantling, supply & re-erection of 11 aluminum sulfate injection pumps with related parts at water treatment plants in Sheikh Zayed City & 6th October City.	25,000	LE	Apr 19, 2010	May 04, 2010	
Rehabilitation/ replacement & revamping of (a) primary sludge lifting pumps from Zenin to Abu Rawash waste water treatment stations, (b) replacement of six centrifugal pumps with submersible lifting pumps (operating under the dry well system) at Zenin treatment station to lift primary sludge to the location of the sludge collector, (c) rehabilitation/ replacement of the Pyramids Main Station in El Talbiya & (d) revamping of sanitary drainage stations in New Omraniya, Studio Al Nahhas, Al Sadaqa Al Yabaniya & Al Liwa Land. Deadlines 6/30, 7/1, 7/17 & 7/18/2010.	45,000 & 20,000 & 40,000 & 150,000	LE	May 31, 2010	Jul 18, 2010	

## Automation &amp; Process Control - Tenders Section

## Integrated Jobs

## Agriculture

## Potable Water &amp; Sanitary drainage Co. in Kafr El Sheikh

Implementing of decentralized sanitary drainage projects at Graduates III Village & Graduates V Village within Markaz Al Riad under two contracts.	150,000 each	LE	May 06, 2010	Jun 10, 2010	
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## Potable Water &amp; Sanitary Drainage Co. in Minya, Contracts &amp; Purchases Dept.

Implementing of sanitary drainage projects at seven villages within (a) Markaz Mallawi, (b) Markaz El Adwa, (c) Markaz El Menia, (d) Markaz Abu Qorqas, (e) Markaz Mattay I, (f) Markaz Mattay II & (g) Markaz Beni Mazar. Each project comprises a sloping network, a lifting station & discharge pipelines. Deadlines 6/14, 6/14, 6/15, 6/15, 6/16, 6/16 & 6/17/2010.	500,000 & 800,000 & 500,000 & 500,000 & 700,000 & 500,000 & 500,000	LE	May 15, 2010	Jun 17, 2010	
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## Potable Water &amp; Sanitary Drainage Co. in Qena, The Cashier

Rehabilitation/ replacement of potable water networks in some areas of Qous City including the replacement of 800 meters long pipes, the erection of household meters, also testing & replacement of valves.	15,000	LE	Apr 30, 2010	Jun 17, 2010	
Supply & erection of 70 flow measuring instruments complete with three test tables & household meters, also construction of shelters (rooms) for the data transmission instruments. Job goes under funding from the German Development Bank.	20,000	EURO	Apr 30, 2010	Jun 27, 2010	Job goes under funding from the German Development Bank.

## Potable Water Co. of Greater Cairo, Contracts &amp; Purchases Dept.

Supply & erection of (a) two vertical sludge pumping sets complete with valves & spare parts including the dismantling of the old equipment at the treatment plant No. 1 in 10th Ramadan City, also (b) three aluminum sulfate injection sets complete with the main suction & discharge pipes & spare parts including the dismantling of the old equipment.	35,000 & 10,000	LE	Apr 27, 2010	May 16, 2010	
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## Real Estate Taxes Authority

Revamping of the Archives Building behind the Citadel involving civil works & CCTV control systems.	48,000	LE	Jun 04, 2010	Jun 14, 2010	
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## Sanitary Drainage Co. of Alexandria, The Cashier

Rehabilitation/ replacement of the water lifting station at the Officers' Houses Project in Abu Qir.	10,000	LE	Jun 27, 2010	Jul 18, 2010	
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## Sanitary Drainage Co. of Greater Cairo,, The Cashier

Rehabilitation/ replacement of the fire alarm network & furnishing of another automatic fire alarm & fire fighting network at Behtim main lifting station.	10,000	LE	Apr 15, 2010	May 13, 2010	
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## Suez Governorate, General Secretariat, The Cashier

Supply & erection of a system to automatically detect & record vehicles violating traffic regulations.	32,000	LE	May 23, 2010	Jun 09, 2010	
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## Automation &amp; Process Control - Tenders Section

## Integrated Jobs

## Agriculture

## Telecom Egypt SAE, the Central Stores &amp; Purchases Dept., c/o Opera Exchange

Repair of some power factor improvement units installed at some subordinated telephone exchanges within Greater Cairo. Job is divisible.	2 %	LE	Apr 28, 2010	May 25, 2010	
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## Supply Jobs

<u>Generating Sector</u>	<u>Subject</u>	<u>Bid Bond</u>	<u>Currency</u>	<u>Publish Date</u>	<u>Expiry Date</u>	<u>Financing</u>
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## Contracting

## Alexandria Electricity Distribution Co., General Dept. for Purchases

Supply of (a) single phase 40/ 80 Amp, 220 volt electronic meters & (b) three phase 5 Amp, 110 volt digital meters.	15,000	LE	May 18, 2010	Jun 05, 2010	
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## Cairo Public Transport Authority, Central Dept. for Contracts &amp; Purchases

Supply of (a) wood (aplacaje), also (b) 150 automatic chemical powder base fire extinguishers with the detection tube.	20,000 & 3,000	LE	Apr 21, 2010	May 03, 2010	
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Supply of (a) printed stationery, also (b) digital illuminated electronic controlled path & traffic guidance boards.	25,000 & 15,000	LE	May 22, 2010	Jun 03, 2010	
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## CEPC - Cairo Electricity Production Co., The Cashier

Supply of a new hot gases collector and the last section of the combustion room, also repair, rehabilitation & amendment of the existing hot gases collector & the last section of the combustion room serving gas turbine No. 3 at Wadi Hof gas fired power station.	29,000	EURO	Apr 08, 2010	May 18, 2010	
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## E.N.R. Egyptian National Railways Authority, the Purchases &amp; Stores Dept

Supply of (a) glass windows for the passenger coaches & locomotives, (b) 50 instruments to control temperature at the French made coaches.	20,000 & 550	LE	Apr 20, 2010	May 11, 2010	
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Request of international offers for the supply of A.T.C. spare parts (for the automatic control systems of the locomotives).	170,000	EURO	May 03, 2010	May 19, 2010	
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## EIPICO - Egyptian Intl. Pharmaceutical industries Co.

Request of offers from specialized companies & importers of equipment & instruments for laboratories to test chemical, physical & biotechnology medicines.	N/A	LE	May 29, 2010	Jun 15, 2010	
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## EI Nasr General Co. for Contracting - Hassan M Allam, Central Requirements Div.

Supply of an IRI instrument to measure the roughness & straightness of the roads surface. complete with all related accessories excluding the vehicle to mount the instrument thereon.	10,000	LE	Jun 06, 2010	Jun 21, 2010	
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## Automation &amp; Process Control - Tenders Section

## Supply Jobs

<u>Generating Sector</u>	<u>Subject</u>	<u>Bid Bond</u>	<u>Currency</u>	<u>Publish Date</u>	<u>Expiry Date</u>	<u>Financing</u>
<b>Contracting</b>						
<b>El Nasr General Co. for Contracting - Hassan M Allam, the Projects Div.</b>						
	Supply & erection of the electromechanical equipment pertaining to a sanitary drainage water lifting station in Al Tasa Village, Markaz Sahel Selim, in Assuit Governorate.	15,000	LE	Jun 14, 2010	Jul 05, 2010	
<b>ERMAS - Egyptian Railways Maintenance &amp; Services, The Cashier</b>						
	Supply of spare parts for the so called dead man leg control device at the locomotives (stopping the locomotive in case of driver's death).	55,000	\$	May 20, 2010	Jun 15, 2010	
<b>General Authority of the National Cultural centre, Egypt Opera House, the Purchases Dept</b>						
	Supply of (a) spare parts for the lighting instruments, also (b) a Mac Pro computer with related auxiliary equipment for the Montage Studio and a multimedia instrument for the Information Center.	16,000 & 1,600	LE	May 20, 2010	Jun 20, 2010	
<b>Ministry of Agriculture, the Agricultural &amp; Development Research Council &amp; Subsidizing Fund, The Cashier</b>						
	Supply of (a) meteorology stations & (b) environmental monitoring stations in two lots.	25,000 & 15,000	LE	May 19, 2010	May 30, 2010	
<b>National Post Office, the Requirements Division</b>						
	Supply of different speed electric mail franking machines including (a) 30,000 to 40,000 letters/ hour, (b) 10,000 letters/ hour & (c) 5,000 letters/ hour in three lots.	18,000 & 40,000 & 10,000	LE	Apr 30, 2010	May 27, 2010	
<b>National Research Center, the Stores Dept.</b>						
	Request of offers from agents to supply scientific instruments (an X Ray Diffraction System).	15,000	LE	Jun 03, 2010	Jun 09, 2010	
<b>Petrogas Co., the General Dept. for Equipment</b>						
	Request of international offers for the supply of 2.8 million pcs. of 0.75 inch diameter LPG cylinder valves.	170,000	\$	May 24, 2010	Jun 20, 2010	
<b>Potable Water &amp; Sanitary Drainage Co. in Giza, El Warraq Potable Water Utility</b>						
	Supply of 150 hand held instruments to read water meters.	20,000	LE	May 31, 2010	Jun 16, 2010	
<b>Potable Water &amp; Sanitary Drainage Co. in Sharkeyya Governorate</b>						
	Supply & erection of (a) flow measuring instruments & (b) chlorine scales, both for subordinated water treatment plants.	3,500 & 18,000	LE	Jun 06, 2010	Jul 06, 2010	

## Automation &amp; Process Control - Tenders Section

## Supply Jobs

<u>Generating Sector</u>	<u>Subject</u>	<u>Bid Bond</u>	<u>Currency</u>	<u>Publish Date</u>	<u>Expiry Date</u>	<u>Financing</u>
<b>Contracting</b>						
<b>Potable Water Co. of Alexandria, The Cashier</b>						
	Supply & erection of a water filtration unit by means of fibrous membrane.	50,000	LE	Apr 15, 2010	May 30, 2010	
<b>Potable Water Co. of Greater Cairo, Contracts &amp; Purchases Dept.</b>						
	Supply of 42 different capacity chlorine dosing instruments.	40,000	LE	May 23, 2010	Jun 28, 2010	
	Supply, erection, commissioning & maintenance of instruments & equipment for the ERP (Enterprise Resources Planning), i.e. mechanization/ computerization of operations at different departments at Ramses main administrative building including (a) the main information center at the 7th floor & (b) the warehouses, HR & Salaries Departments in two lots.	5,000 & 10,000	LE	May 23, 2010	Jun 29, 2010	
<b>Town Gas, The Cashier</b>						
	Request of sealed bids from eligible bidders according to World Bank guidelines to supply different equipment for a natural gas connection project in 5 lots including (a) ball valves with flanges, (b) insulating materials, (c) cathodes protection materials, (d) mechanical PE fittings & (e) PE distribution valves in 5 lots, all goes under World Bank funding.	34,000 & 5,800 & 2,000 & 75,000 & 5,000	\$	Apr 19, 2010	May 30, 2010	Job goes under World Bank funding.
	Request of sealed bids from eligible bidders according to World Bank guidelines to supply different equipment for a natural gas connection project in 2 lots including (a) regulators & (b) steel pipes in 2 lots.	32,000 & 6,000	\$	Apr 19, 2010	Jun 09, 2010	Job goes under World Bank funding.

## Automation &amp; Process Control - Non Tenders Section

<u>Type</u>	<u>Description</u>	<u>Date Published</u>
<b>Business News</b>		
	A huge database project is now being developed at the Electricity & Energy Sector for the electronic archiving of complete data & information about 24 million subscribers & house holds country wide. Database covers & preserves documents & information backdated till 1890 when Lebon Co. entered electricity in Alexandria City. So far the database for Alexandria Governorate only hosts 40 million documents. Minister Dr. Eng. Hassan Younis considers the said electronic archiving as the backbone to successfully cope with subscribers' requests, also determine fees for electric links & enhance operations at almost 2,700 service centers spread country wide. On his side, Chairman of Alexandria Electricity Distribution Co., Eng. Ibrahim Madi, noted that such databases would strongly support conducting detailed studies on the required capacitors in the different regions to improve the power factor & reduce energy losses in the networks.	May 27, 2010
	Aerial mapping & surveys via satellites are gaining more ground in managing & controlling lands & properties. Weeks after our earlier reporting on both the Ministry of Agriculture & Land Reclamation & that of Water Resources & irrigation having resorted to aerial mapping & surveys via satellites to control unauthorized property rights & putting under hold huge areas of lands & aquatic surfaces, media has reported that a similar measure was recently taken by the Ministry of State for Environment Affairs to control any unauthorized allegations on natural protectorates & that such mapping & surveys were already completed for 10 protectorates & works continue on others.	May 26, 2010
	Al Baraka Bank Egypt SAE, Ex Egyptian Saudi Finance House has revealing plans to double the number of its branches from 25, at present, to 50 by 2015. That was announced by Mr. Adnan Yousef, CEO of Al Baraka Banking Group, also Chairman the Arab Banking Union, indicating the bank's total assets by the end of 2009 increased by 10 % above their level a year ago to reach \$ 2.12 billion. Also its customers' deposits by the same date increased by 14 % to reach \$ 1.87 billion. Meanwhile the bank has posted for the year some \$ 13.6 million net profits.	Apr 10, 2010

## Automation &amp; Process Control - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	Annual telecommunications revenues in Egypt are now put at L.E. 40 billion including L.E. 30 billion for mobile telephone lines & L.E. 10 billion for stationery telephone lines. Figure represents almost 3 % of the country's GDP, put at L.E. 1.2 trillion, not so far from international percentages. N.B. Recent quoted media reports indicated that subscribers to the telephone service in the country reach 67 million including 57.4 million to the mobile telephone service.	May 13, 2010
	bSolutions.com offers the first hosted Microsoft Customer Relationship Management (CRM) solution available in English & Arabic, enabling companies of all sizes to allocate their spending as they see fit, without the initial bulk investment. Microsoft Dynamics CRM enhances the business's ability to boost its sales, customer service, productivity & marketing communications. As a hosted solution, it allows for easy deployment, software upgrades, enhanced analysis of customer information, data management & increased secure storage. According to Gartner Inc., technology analyst firm, in 2009 the global cloud computing market saw a nearly 18% increase in revenues reaching a total of US\$7.5 billion, since 2008. Gartner predicts continued growth, with total revenues reaching around US\$14 billion by the year 2013; hence, the CRM market can expect some major growth as well. LINK Development is giving its customers the decision power to choose between on-premise & hosted solution packages.	Apr 29, 2010
	Cairo has hosted successfully a two days African Forum (the third) on information technology & telecommunications related to civil aviation & airports. Event was organized by SITA Telecommunications in cooperation with the African Airlines Association & the African Airports International Council under attendance of more than 100 experts of the Civil Aviation Industry. A special weight was given during the Forum to the crucial need to enhance air transport safety & security in 2010 witnessing game of the World Cup, to be held in South Africa.	Jun 09, 2010
	ECCT - Egyptian Co. for Contracting & Trading has requested the registration of sub contractors for air conditioning networks, fire fighting networks & electric erection works. Interested parties may send their applications to Fax. 02 - 22910158 alternatively to E Mail hr@ecct-eg.com. More details may be searched at www.ecct-eg.com	May 01, 2010
	Egypt has welcomed a Lebanese request to benefit from its years long expertise in the construction & erection of natural gas distribution networks & household connections in Lebanon. That was announced by Egypt's Minister of Petroleum & Minerals during his recent visit to Lebanon to attend meetings of the Egyptian Lebanese Supreme Committee held recently in Beirut. Worth indicating is that Egypt exports natural gas to Lebanon via Syria. Minister Eng. Fahmy noted that he has discussed with his Lebanese counter partner the possibility of cooperation in oil & gas exploration & exploitation in the Mediterranean opposite the Lebanese coasts & developing mechanisms to formalize such cooperation.	Jun 20, 2010
	Egypt Minister of Finance has launched the start of an important I.T. project to mechanize/ computerize government accounts as a mean to tighten control on public expenditure. Project is part of the Ministry's & Government's plans to enhance & upgrade the management of financial policies, public spending systems & the electronic collection of revenues. Most important in the project, in the Minister's words, is that it applies international criteria in the preparation & implementation of the State's Budget. It further enables a smooth & efficient management of the State's cash flow. N.B. Development opens huge new horizons & potential for Egypt I.T. Market coupled with impressive demand on I.T. training apart from a long list of back up products & services.	Jun 16, 2010
	IBM of the US announced its net profits during the first quarter of 2010 increased to \$ 2.6 billion marking 13 % increase above their level in the comparison quarter of 2008 put then at \$ 2.3 billion. Meanwhile the company revealed that its gross operating revenues during the quarter increased by 1 % only to reach \$ 22.9 billion.	Apr 21, 2010
	IBM Vice President for Corporate Strategy, Mr. Martin Fleming, promoting the concept of I.T. backed solutions to solve the unaffordable traffic jam on Cairo Streets. The executive assured that it is not too late for Egypt to start this project & that the success of a similar project in Sweden may well encourage the Egyptian Government to take big & fast steps in that direction. Interesting were Mr. Fleming's statements in an interview, published in the media, affirming that the Egyptian (I.T.) market is among the promising markets with higher growth rates compared to other markets like Japan & the US as they are, in his view, already saturated. An almost half page briefing on the interview is deemed an interesting piece of market literature to concerned businesses & parties.	May 19, 2010
	In an indicator of an existing problem to avail energy for new cement mills licenses to be issued, the Supreme Council for Energy is considering to reduce the number of those licenses to 6 instead of 12 scheduled to have been issued in February 2010 last. The said 12 licenses provided for 18 million tons annual cement production capacities. The figure was justified considering statistics indicating that annual cement consumption increased by 30 % reaching 52 million tons at present and a study prepared by IDA - Industrial Development Authority predicting cement consumption to reach 77 million tons by 2014. N.B. To which extent requesting bidders for those licenses to invest in wind or solar energy recovery farms to cover their energy requirements, each believed not to initially exceed 120 to 150 MW under some sort of incentives that remains to be seen.	Apr 22, 2010
	L.E. 37 million project awarded for the supply & erection of a fiber optics communication network to serve all public locations & stations of the Cairo First & Second Metro Lines. Winner is an alliance of two companies including Summit Technology Solutions & Tel Sol with the project scheduled for completion in 12 months. Client is the Egyptian Co. for the Management & Operation of the Metro. Project will also provide for replacing the traditional metro tickets with smart cards, also with the revamping of wireless communication between the Metro different establishments & the rolling stock. More details may be searched at www.summit-mea.com	Jun 07, 2010
	Ministry of Civil Aviation is to soon release a tender for the technological revamping of 12 airports country wide. That was reported in the media quoting Mr. Nader Antar, Regional Director of Cita Co. for Information Technology & Communications, indicating that the tender has been postponed from 2009.	May 26, 2010

## Automation &amp; Process Control - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	Mitsubishi Heavy Industries of Japan has expressed intentions towards establishing an entity in Egypt to support its gas turbines maintenance locally & in the region. That was reported in the media quoting Dr. Eng. Hassan Younis, Minister of Electricity & Energy, after his recent meeting with Mitsubishi Deputy CEO. Dr. Younis supported the concept which may well enhance maintenance & training requirements to back Mitsubishi's gas, also steam turbines operations. N.B. Egypt embarks on huge potential for energy generation, transmission, transformation & distribution projects.	Jun 17, 2010
	N.B.E. National Bank of Egypt has revealed plans to increase the number of operated ATM machines after they have reached 1,000 at present. That was announced by Mr. Hesham Okasha, NBE Deputy Chairman stressing that ATM machines of the NBE are spread in all governorates & operate around the clock. He predicted the said ATM population performs monthly about 6 million transactions.	Jun 10, 2010
	NBG - National Bank of Greece Egypt SAE revealed plans to increase the number of its branches by the end of 2010 to 21. The bank has lately tangibly expanded in extending retail banking services. Late in 2009 the bank has opened four new branches in New Cairo City, Pyramids (Giza), Heliopolis (Cairo) and Alexandria, to increase its number of branches to 15 at present.	Apr 18, 2010
	Rakta - General Co. for Paper Manufacturing has invited its original shareholders to subscribe to capital increase shares worth L.E. 95,660,700 divided on 19,123,140 shares to increase its issued & paid up capital to L.E. 150 million. The company operates under law 202/ 1991 governing the public business sector. Shares are offered at L.E. 5 nominal value plus L.E. 0.05 issuance cost. Subscription need be executed via Blom Bank & its branches during the period 5/10/2010 till 6/9/2010. The company indicated that the increase will be used in the rehabilitation of the company & the revamping of equipment to increase its competitiveness on the market. Investors Relation Executive is Acct. Mahmoud Said Abdel Salam Mohamed, also Head of the Company's Financial Sector, Tel. 03 - 5615860/ 1/ 2/ 8. N.B. More details may be searched at <a href="http://www.pyramidscapital.com">www.pyramidscapital.com</a>	Apr 20, 2010
	Suez Canal Bank contracting IBM Egypt to supply the required instruments for its Standby (Emergency) Center as part of its plans to enhance I.T. infrastructure & raise information security. The bank noted the development is part of preparations for the launching of new banking services to its customers over the next stage. No mention was given to financial details.	Jun 13, 2010
	Under backing & support from ITIDA - Information Technology Industry Development Authority some 25 Egyptian I.T. companies will participate on Gitex Riyadh to be held April 25 to 29, 2010. Details of the said participation would be announced by ITIDA in the next few days. N.B. A relative strong recovery of the Saudi economy from replications of the international financial crisis coupled with oil prices so far stabilizing around the \$ 80 per barrel level could act supportive to the birth of healthy I.T. alliances between Egyptian & Saudi companies long awaited.	Apr 08, 2010
	Union National Bank Egypt SAE has revealed plans to open ten new branches till the end of 2010 driving its branches total number to 32 by that date. That was announced by Mr. Essam Shalabi, Bank's Deputy Chairman, indicating it would soon open three branches including one in El Mehalla El Kobra (its second presence in Gharbiya Governorate after its branch opened earlier in Tanta), another in Shoubra, Cairo & in Hurghada, in the Red Sea Governorate. That will be followed by the opening of other seven branches eyeing industrial zones in the different governorates. The Bank is affiliated to the Union National Bank of the UAE which has acquired Ex Alexandria Commercial & Maritime Bank three years ago. N.B. Plans send promising news to a wide variety of suppliers, particularly I.T. related, electromechanical contractors & other typical service providers. N.B. More details may be searched by concerned parties at <a href="http://www.unb.com">www.unb.com</a>	Apr 10, 2010
	With 818 ATM units now operated by the NBE - National Bank of Egypt, country wide, the bank is now targeted by leading suppliers & service providers for such machines. That was reported in the media quoting Mr. Adel Abdel Kerim, Managing Director of Ahly (National) Technology, indicating that the market is witnessing substantial competition to get from NBE new orders for the machines. Here professional after sales service & trouble shooting captures a pivotal weight.	Jun 08, 2010
	Works are almost complete on the secured electronic archiving of all 5 feddans + lots of lands at new cities & their status regarding possible licensing. That was affirmed by Eng. Adel Naguib, First Deputy Chairman of the New Urban Communities Authority, indicating that all relevant data are stored on computers & CDs. Data includes the base of contracting, license status, payment terms, also construction time table, all to be periodically updated.	Jun 25, 2010

## Automation &amp; Process Control - Non Tenders Section

Type	Description	Date Published
<b>Fairs and Exhibitions</b>		
	Automation Technology 2010 - 4th International Automatic Control & Automation Technology Exhibition & Conference is now to be held May 10 to 12, 2010 at the Cairo International Conferences Center. Event is held under the auspices of Egypt's Minister of Trade & Industry, Eng. Rashid Mohamed Rashid. Event is organized by SMB - Sama Marketing Business, Tel. 02 - 33539456, Mobile 010 - 7274969 or 011 - 6475842 or 012 - 7564203, or web site www.at.com.eg	May 09, 2010
	Big Five 2010 - 15th International Exhibition Aqua Tech/ Pump Tech/ Pipe Tech, the 4th Exhibition for NOPWASD & the First Exhibition for Compressed Air Technology, Measuring & Control Instruments & Water meters is now to be held May 5 to 7, 2010 at Cairo International Conferences Center. Event is held under the auspices of Eng. Ahmed El Maghrabi, Minister of Housing & Utilities, Dr. Eng. Mohamed Nasr El Din Allam, Minister of Water Resources & Irrigation & Eng. Hassan Khaled, Chairman of NOPWASD. It is organized by ICAT, Telefax 02 - 22906432/ 24179620, E Mail info@icat-eg.com & web site www.icat-eg.com	May 05, 2010
	Chemtech & Pharma Egypt 2010 - International Exhibition for Medicines, Chemicals, Cosmetics & Medical Equipment now to be held May 10 to 12, 2010 at Cairo International Conferences Center. Event addresses production lines for medicines & medical compounds, packaging & wrapping, pharmaceutical & cosmetics raw materials, automation, industrial & quality control, water treatment systems & environment protection. Event is organized by Sama Marketing, Tel. 02 - 33539456/ 33879768, Mobile 010 - 7274969, or 011 - 6475842 or 012 - 7564204, E Mail info@smbegypt.com & web site www.smbegypt.com	Apr 26, 2010
	Inter Climatech - Ashrae 2010 - 10th International Exhibition & Conference on Air Conditioning, Refrigeration, Heating & Thermal Insulation is now to be held May 11 to 14, 2010 at Cairo International Conferences Hall. Event hosts 100 Egyptian & Arab Exhibitors & 100 international buyers. It helps identifying export opportunities on the world markets. Event further addresses control systems & solar energy applications. It is organized by AGD - Arab Group for Development with offices at 56 Al Riad St., Mohandesin, Giza, Tel. 02 - 33046049/ 33037257, Fax. 02 - 33046007, Mobile 012 - 3497042 or Mobile 016 - 5020377, E Mail info@agdexhibitions.net and web site www.agd-exhibitions.net	May 04, 2010
<b>Loans &amp; Grants</b>		
	\$ 220 million soft loan was extended by the World Bank to part finance the transmission of electricity generated by the wind energy recovery farms in Gabal Zeit on the Red Sea to the unified power grid. Loan is made of two trenches, the first valued \$ 150 million extended at extremely soft conditions from the Clean Energy Fund, affiliated to the World Bank & a second trench valued \$ 70 million raised by the World Bank itself. Project provides for the extension of a 280 km long 500 kV dual circuit power transmission line between Gabal Zeit & Samallout substation in Menia Governorate, also expanding the substation by adding a 220/ 500 kV transformer. On his side, Egypt's Minister of Electricity & Energy predicted generation capacities of wind energy recovery farms at Gabal Zeit to reach 2,500 MW in few years.	May 22, 2010
	A consortium of three banks was declared winner of a deal to extend L.E. 7.2 billion syndicated loan to Etisalat Misr to finance its future expansion projects. Consortium groups NBE - National Bank of Egypt, Banque Misr & Abu Dhabi National Bank. Development involves one of the largest financing deals covered in full in 2010. Deal provides for the consortium to arrange & guarantee the offering in full. Loan, identified as a long term loan, includes a \$ 300 million trench. While media reports identified the development as reflecting the confidence of the Egyptian & the Gulf Banking Sector in the strength & solidity of the company, development marks a further tie-in experiment & practice between the Egyptian & the Gulf Banking Sector to the mutual benefit. N.B. Development further reflects a solid & promising future potential of Egypt's telecommunications sector & in its major players.	May 11, 2010
	Banque Misr & the NSGB - National Societe General Bank are competing for an L.E. 1 billion syndicated loan in favor of the National Fertilizers Co. to part finance its L.E. 1.3 billion project to produce fertilizers in Sadat City. The company is an affiliate to the Egyptian Kuwaiti Holding Co. & the project, to produce annually 1.5 million tons of phosphate based & chemical fertilizers, would involve L.E. 1.3 billion estimated investments. It is scheduled to start production in 20 months.	Jun 20, 2010
	Euro 40 million soft loan was raised by AFD - the French Development Agency to contribute to the EU backed IWSP - Integrated Water & Wastewater Services Program. Program provides for improving water & wastewater services in four Nile Delta Governorates including Damietta, Sharkiya, Gharbiya & Beheira. That extends to reducing pollution of aquatic surfaces, also addressing health risks resulting from low quality of drinking water. Implementing agency is the Holding Co. for Potable Water & Sanitary Drainage. Other fund raisers to the Euro 295 million scheme include the EU, the KfW - German Bank for Reconstruction, the EIB - European Investment Bank.	May 06, 2010
	L.E. 140 million financing arranged to convert 200 production lines for shale bricks to operate by natural gas rather than mazotte at Arab Abu Mesa'id Zone. That was announced by Eng. Maged George, Minister of State for Environment Affairs, indicating that the package provides for covering 80 % of conversion costs under soft loans with the remaining 20 % to be covered by a non refundable grant.	Apr 24, 2010
	Under lead management of the CIB - Commercial International Bank, a consortium of six banks is expected to soon endorse an L.E. 1,064 million syndicated loan to Bin Laden Group of Saudi Arabia to part finance the extension of Hurghada airport. CIB is raising L.E. 259 million contribution to the loan. Other consortium members include Banque Misr, raising L.E. 259 million, the AAIB - Arab African International Bank raising L.E. 163 million, Banque du Caire raising L.E. 134 million, El Baraka Bank Egypt SAE raising L.E. 90 million, National United Bank raising L.E. 104 million & National Union Bank raising L.E. 55 million. N.B. Project involves a tangible component for safety, instrumentation & process control equipment.	May 30, 2010

## Automation &amp; Process Control - Non Tenders Section

<u>Type</u>	<u>Description</u>	<u>Date Published</u>
<b>Privatization and Investments</b>		
	<p>Ministry of Housing &amp; Utilities, represented by CAPW - Construction Authority for Potable Water &amp; Waste Water has amended the scope of work, location &amp; deadline to submit prequalification applications for a project, earlier released under the PPP - Public Private Partnership initiative, to design, finance, build &amp; operate a sanitary drainage water treatment plant of 150,000 M3/ day capacity. Location has been amended to be at the western section of the City instead of the southern section. Content has also been amended by deleting part of the earlier announced project providing for the operation &amp; maintenance of another existing similar plant of 100,000 M3/ day capacity. Meanwhile ACPW announced that qualified bidders in response to the earlier published announcement dated 11/2/2009 are not required to apply once more &amp; that previously disqualified bidders are not allowed to submit prequalification applications with same consortium structure. New deadline to submit applications is now set for 6/15/2010. Job goes with technical assistance of the PPP Central Unit at the Ministry of Finance. The updated project information memorandum &amp; amended prequalification documents will be electronically sent in response to a formal request e-mailed to the Ministry of Housing, Utilities &amp; Urban Development pppw.ww@mhousing.gov.eg For inquiries contact ACPW Tel. 02 - 25760185/ 25789575 or Fax. 02 - 25743671.</p>	May 26, 2010

## Automation &amp; Process Control - Non Tenders Section

Type	Description	Date Published
<b>Projects Awards</b>		
	Al Futain Group - Egypt awarding L.E. 200 million contract to ARABCO - Arab contractors in build a power station in New Cairo City. The station will mainly serve the Group's Cairo Festival City's services & residential project. That was reported in the media quoting MR. Mohamed Mekkawi, Director General of the Group in the country N.B. More details may be searched at <a href="http://www.arabcont.com">www.arabcont.com</a>	Apr 25, 2010
	An affiliate to Al Kharafi Group of Kuwait, winner of an L.E. 5.4 billion project to build a 750 MW power station in Benha going under PPP - Public Private Partnership initiative, in joint venture with EEHC - Egyptian Electricity Holding Co., has assigned HSBC Egypt to promote market & arrange finance for the project. In its capacity as financial advisor. HSBC Egypt is said to have directed invitations to both the NBE - National Bank of Egypt & the CIB Commercial International Bank to contribute to a \$ 825 million syndicated loan to back the project. Media reports indicated the project is the first released by the Electricity & Energy Sector under its 2012/ 2017 plan to add up to 11,000 MW additional generation capacities to the national power grid. It has further noted that months earlier the NBE - National Bank of Egypt has lead managed an L.E. 1.8 billion long term loan for repayment over 15 years including 5 years grace to back the L.E. 10 billion power station project in Ein Al Sukhna.	May 30, 2010
	An agreement was signed between the General Authority for Remote Sensing & Space Science & the A.R.C. - Agricultural Research Center to detect, by means of satellites, mal practices on abuse of agricultural land & their immediate removal. That was announced by Dr. Ayman Al Dessouki, head of the Authority, indicating the agreement is deemed as a cooperation frame work on the Sat 1, launched in 2007. The Executive revealed that other maps were ordered by the Ministry of Water Resources & Irrigation for crops' plantations of intensive water consumption (such as rice). He further disclosed that the Authority is now studying the specifications of another advanced space stallite to be launched 2013. N.B. To Which extent similar arrangements could be made to cover aquatic surfaces with satellite images, particularly the northern lakes, Qaroun Lake & Nasser Lake, also other onshore locations including the sides of Al Salam Canal (in Sinai), also the sides of the Upper Egypt/ Red Sea highway that remains to be seen.	May 17, 2010
	Egypt has signed agreements with two state owned Chinese companies worth \$ 2 billion to build & operate (B.O.T.), for 25 years, a mega oil refinery project of utmost sophisticated technology. Project will have an annual design capacity of 15 million of various fuel & petrochemical products upon the completion of its first phase to doubled later on. Output will be partially allocated to the domestic market with tangible portion, particularly naphtha, for export to China. Deal was finalized during the recent trip of Minister Eng. Sameh Fahmy to China where he also followed up on the progress of the manufacturing of a large sized offshore drilling rig built by Sinopec Star for the account of Sino Tharwa Co. of Egypt valued \$ 270 million.	May 03, 2010
	Egyptian Holding Co. for Airports has awarded a contract to NACO of Holland to prepare studies for the revamping of Port Said Airport. That was reported in the media indicating the company has a good past performance in Egypt in preparing studies pertaining to Borgel Arab New Airport, the Cargo Village at Cairo Airport & Cairo Airport Third Terminal. No mention was given to financial details or completion time.	Jun 30, 2010
	Enppi of Egypt's Petroleum Sector was declared winner of a \$ 400 million (about L.E. 2.3 billion) contract by Saudi Aramco for the construction of 47 crude oil & petroleum products storage tangs on turnkey. That was announced by Eng. Sameh Fahmy, Minister of Petroleum & Mineral Wealth, indicating the project covers all design works, supply, civil & electromechanical works, also pre operation tests. Tanks are of different capacities reaching up to 1.2 million barrels of crude oil. Enppi has overbid 11 international companies from the US, Italy, South Korea, China, India & Singapore.	Jun 30, 2010
	OCI - Orascom Construction Industries SAE declared winner of an L.E. 350 million contract for marine equipment & works pertaining to Sukhna 2 x 650 MW power station. That was reported in the media quoting sources of the Ministry of Electricity & Energy revealing that OCI that second lowest bidder for the contract was Archirodon of Greece which offered L.E. 370 million.	Jun 08, 2010
	Petrojet of the Petroleum Sector was declared winner of an L.E. 220 million subcontract to build 150 Km long natural gas & potable water pipelines to serve Habshan field in Abu Dhabi. That was announced by Mr. Fakhry Eid, Petrojet Chairman, indicating the contract provides for extending nine 24 & 36 inch diameter pipelines made of carbon steel. Client is Abu Dhabi based Gasco & main contractor is Hyundai Co. for Engineering & Construction of South Korea.	May 07, 2010
	Siemens Egypt was declared winner of an L.E. 78.8 million contract to build a 220 / 66 / 22 KV transformers station in East Oweinat. That was reported in the media indicating the contract provides for the supply & erection of all related equipment on turnkey. Project is scheduled for completion in 18 months as of 6/1/2010. Reports noted that Siemens was earlier awarded two other contracts for two substations projects in East Oweinat Valued L.E. 66 million. Client is EETC - Egyptian Electricity Transmission Co.	Jun 27, 2010
<b>Projects in Pre-Tendering Phase</b>		
	A Consortium of UK companies reviewing a \$ 1 billion, 800 MW power station project (obviously to go under B.O.T.) in Metoubas City in Kafr El Sheikh Governorate. Representatives of the consortium met with Egypt's Minister of Investment, Dr. Mamdouh Mohie El Din. Project is sponsored by Egypt's Ministry of Electricity & Energy & goes under potential funding from the ADB - African Development Bank.	May 26, 2010

## Automation &amp; Process Control - Non Tenders Section

Type	Description	Date Published
<b>Projects in Pre-Tendering Phase</b>		
	A L.E. 600 million plan was announced by the Ministry of Trade & Industry to revamp laboratories & management of the Chemistry Authority & its governorates' branches to match international codes for completion in three years. According to Minister Eng. Rashid Mohamed Rashid, plan provides for the upgrading of existing main & seven branch laboratories & the construction of new laboratories, also for the mechanization/ computerization of the Authority's operations. Implementation, according to the Minister, goes in cooperation with international consultants & experts from Italy, Spain & the UK. Plan aims at adherence to standard specs of locally produced & imported chemicals, also adapting to safety & health codes to assure international accreditation of the Authority's certificates. Plan obviously contains a tangible training & HR development component.	May 23, 2010
	A recent released study of the USGS - Geology Survey Society has predicted Mediterranean water opposite the Nile Delta Region disposes on unexplored natural gas reserves estimated at 223 trillion cubic feet recoverable by using existing technologies. On top come undiscovered reserves of crude oil & condensates estimated at 7.6 billion barrels including 1.7 billion barrels of crude oil. That was reported in the media quoting Geologist Refaat Khafagi, First Undersecretary at the Ministry of Petroleum for Agreements & Discoveries. According to Petroleum Africa the survey was the first assessment of the Nile Delta Basin done by the US Geological Survey. According to the USGS Energy Resources Program Coordinator, Brenda Pierce, the Nile Delta Basin Province has significant natural gas potential, with estimated resources comparable to some of the other large provinces around the world and bigger than anything we have assessed in the United States. It added that this assessment furthers our understanding of the world's energy potential, helping inform policy and decision makers about potential future energy supplies. Worth indicating is that the USGS is part of the US Department of Interior Safety. More details may be searched at USGS web site <a href="http://www.usgs.gov">www.usgs.gov</a>	May 25, 2010
	An affiliate to Faragallah Group of Mr. Mohamed Farag Amer has initiated executive measures for a new cakes factory on 15,000 M2 area in Borgel Arab City to go under L.E. 180 million estimated investments. Project would have a daily design capacity to produce 80,000 pieces of cakes of which 75,000 pieces of a small size & 5,000 of large size. The executive noted that 60 % of the factory's output is geared for export.	Apr 13, 2010
	An agreement signed with an Indian alliance for the petroleum exploration & exploitation on 108 Km2 area on the Suez Gulf providing for \$ 32 million committed investments & \$ 3 million signature bonus. Alliance involves Gujarat State Petroleum Co. & Adani Welspun Exploration Co. Concession was issued by Ganope - Ganoub El Wadi Petroleum Holding Co. N.B. More details may be searched at <a href="http://www.gspcgroup.com">www.gspcgroup.com</a> or <a href="http://www.adanigroup.com">www.adanigroup.com</a> or at <a href="http://www.ganope.com">www.ganope.com</a> .	Apr 09, 2010
	An L.E. 1.6 billion project planned in Sohag by a sovereign agency to produce cement has completed subscription to its issued capital. The sovereign agency holds 60 % shares with the remaining held by the NBE, National Holding Co. for Development, an unnamed insurance company, each holding 10 % share & Banque Misr & Al Se'id General Co. for Investment, each holding 5 %. Project, to occupy 3 million M2 area, is located next to the cement quarries in East Sohag. It would generate 3,000 employment opportunities.	May 16, 2010
	An unnamed leading multinational FMCG company has requested expression of interest from professional logistics service providers with extensive experience in warehouse management systems & distribution operations, also in possession of large warehousing facilities. The company said it serves 180 million population's markets across the Middle East, apart from some African markets & Turkey. Bidder need to dispose on capacities to store up to 15,000 pallets position of raw/ packaged materials with standard safety & quality specifications that will assist in reducing costs & add value to warehousing operations. Qualified candidates interested to engage into such a service should send a qualified representative to the company's offices, c/o the Industrial Zone, 14th May Bridge, Somouha, Alexandria, not later than 7/1/2010 to receive the tender specifications booklet. For more details contact E Mail <a href="mailto:fmcg.tender@gmail.com">fmcg.tender@gmail.com</a>	Jun 25, 2010
	Austrian companies have expressed serious interest in several tenders & projects in Egypt's different sectors. That was announced by the Austrian Ambassador to Cairo indicating that Austrian companies are eyeing a Euro 10 million project released by the General Authority for River Transport to implement an I.T. aided control, tracing & monitoring system on vessels moving along the River Nile. They are also eyeing another tender released to supply four units for the maintenance of railway tracks. The official further revealed Austrian companies interest in a project to develop & implement a wireless signaling system to serve a specific railway line.	May 11, 2010
	Companies reporting to the Holding Co. for Pharmaceuticals are planning to invest L.E. 1.7 billion in the next three years till 2013 in three different projects. That includes an L.E. 354 million project of CID Co. - Chemical Industries Development at 6th October Industrial Zone, another L.E. 210 million project of Misr Co. for Medical Compounds (to be inaugurated May 2010 next), also a third project of El Nasr Co. for Pharmaceutical Chemicals (to be inaugurated by the end of 2010). Further included is a new ampoules factory implemented by Nile Co. for Pharmaceuticals, another L.E. 365 million project planned by Cairo Pharmaceuticals Co. & an L.E. 185 million project implemented by the Arab Co. for Pharmaceuticals in El Amiriya. N.B. Projects involve a tangible component to build ultra clean areas among other typical automation & process control equipment.	Apr 04, 2010
	Egypt Aluminum has launched an L.E. 600 million project to implement a new production line to produce aluminum line for completion during FY 2010/ 2011 & 2011/ 2012. That was announced by Eng. Sayyed Abdel Wahab, Chairman of the company indicating that the company's investment budget for 2010/ 2011 provides for L.E. 275 million for the project with the remaining L.E. 325 million to be enrolled on the 2011/ 2012 budget. N.B. The huge growth of fast food outlets & chains would no doubt support the feasibility of the project. N.B. More details may be searched by interested parties at <a href="http://www.egyptalum.com.eg">www.egyptalum.com.eg</a>	Apr 20, 2010

## Automation &amp; Process Control - Non Tenders Section

Type	Description	Date Published
<b>Projects in Pre-Tendering Phase</b>		
	Egypt would require, so far, L.E. 20 billion additional investments (about \$ 3.5 billion) for additional power generation capacities to secure safety margin loads at peak hours. Issue was identified after the past few hot days when temperature exceeded 45 Degree C. Development did not exclude temperature in the hot season to get close to levels prevailing in GCC countries in the next (few) years. Egypt's Ministry of Electricity & Energy resorted during those days, to shut down electricity supplies to some areas within Greater Cairo or elsewhere for 30 to 60 minutes intervals to prevent possible deterioration of the unified grid. A pivotal issue here is the electricity consumption of air conditioners (700,000 units in 2006 increasing to 3 million in 2010). Fact is that the Ministry's plans, whether that of 2007 / 2012 or 2012 / 2017 were based on 7.5 % to 9 % consumption growth, but positively never on 13.7 % growth as witnessed in the past weeks. That means both 5 years, plans are in need of updating and that includes arranging (urgent required) financing.	Jun 28, 2010
	Helwan Governorate has launched an \$ 800 million power generation project to recycle waste into energy under support of Canadian technologies. That was announced by Helwan Governor, Mr. Kadri Abu Hussein, indicating that the project provides for the supply & erection of two, \$ 400 million cost each, waste recycling & energy recovery units to handle daily 2,400 tons of waste almost 70 % of the waste produced daily in the governorate. Project would involve an advanced waste sorting line to select such waste suitable to be recycled into energy.	May 23, 2010
	Investments in companies reporting to CIHC- Chemical Industries Holding Co. during FY 2010 / 2011 is to reach L.E. 1.8 billion. That was announced by Eng. Adel Al Mozi, CIHC Chairman, indicating that major recipients of the said investments include the Eastern Co. (for Tobacco & Cigarettes) with L.E. 695 million share, KIMA Co. with L.E. 410 million, National Co. for Cement Production with L.E. 246 million, Delta Fertilizers Co. (in Talkha) with L.E. 165 million & Semadco - El Nasr for Fertilizers with L.E. 100 million. They capture almost 92% of the figure, totaling L.E. 1.62 billion. Other companies reporting to CIHC include TRENCO - the Transport & Engineering Co. (deeply in the red), Narubin (similar status), Niasa (similar), Yayat- Springs & Transport Equipment Manufacturing Co. (promising but under another management), El Mex Salt Ponds & El Nasr Salt Ponds (reasonably promising with world demand on Egyptian Salt, particularly from China, accelerating, Sigwart (in need for management restructuring) & Sinai Manganese (theoretically promising yet no data available). N.B. Worth indicating is that the L.E. 1.62 billion figure involves tangible electromechanical, automation & process control component.	Jun 19, 2010
	Ital Cementi Group of Italy announced its fully owned affiliate, Italgen, will build a 120 MW wind energy recovery farm on the Suez Gulf to feed its three cement companies in the country with the required energy. Development involves tangible long term investment on the side of Ital Cementi but that would most positively reflect on its cost parameters in favor of increased competitiveness. N.B. It was deeply hoped that owners of other cement, steel & ceramics projects among other energy intensive consuming projects not to overlook mega real estate developers, who harvested billions of profits over the past few years, might well have allocated a small portion of those billions to build similar new/ renewable energy projects to consolidate & enhance their operation economies while strengthening the country's economy.	Apr 21, 2010
	ITDA - Internal Trade Development Authority said has received 9 offers from Egyptian & Arab Investors to build & operate internal trade & logistics zones in seven different governorates under L.E. 10 billion estimated investments. Total area of the seven regions is about 742,000 M2 to be established in Mansoura (Dakahliya), Damanhour ( Beheira ), Tanta ( Gharbiya ) and Luxor. The said complexes are expected to start operation by the end of December 2011. That was announced by Mr. Amr Talaat, Chairman of ITDA, indicting offers came from Logistica Group, Global Investment Group and Sodiq. It is expected that duration of the licenses to range 30 to 40 years. N.B. The scheme disposes on tangible components for Pre engineered building & steel structures, refrigeration & air conditioning equipment & works, I.T. equipment, also fire alarm & fire fighting systems.	May 19, 2010
	L.E. 150 million project was launched to build a new regional museum in Hurghada for completion by 2012. Project would occupy 22,000 M2 area. Implementing agency is the Supreme Council of Antiquities. Project involves a tangible component for lighting systems on cold, also fire alarm & fire fighting systems. That was announced by Dr. Zahi Hawwas, Secretary General of the Supreme Council of Antiquities.	Jun 13, 2010
	L.E. 600 million additional investment budget funds were allocated to the Ministry of Water Resources in the FY 2010/ 2011 to increase its total allocations to L.E. 2.4 billion up from L.E. 1.8 billion endorsed earlier. Development was endorsed by Prime Minister Dr. Ahmed Nazif apart from further L.E. 200 million funds allocated for relevant maintenance, rehabilitation & replacement. That was announced by the Cabinet's Speaker, Dr. Magdi Radi, indicating the Dr. Nazif directed to prepare integrated & incentives backed plans for the rehabilitation & revamping for irrigation & drainage networks at the Delta lands over the next few years, also for the need to develop of an integrated & smooth implemented model to revamp irrigation systems at (all) old lands.	Apr 01, 2010
	L.E. 900 million project was launched to extend & revamp energy control centers in Upper Egypt to go under partial soft funding from Japan. That was announced by Dr. Eng . Hassan Younis, Minister of Electricity & Energy, indicating the project provides for the revamping of the existing control center in Nagee Hamadi & the construction of another control center for the 500 KV network near Samallout station. Works on the project are scheduled for completion in 4 years. N.B. Project involves tangible components for I.T. equipment, communications, also automation & process control equipment.	May 01, 2010
	Misr Iran Development Bank SAE said it got the Central Bank's approval to open four new branches in Sohag, Damietta, a Canal City & Helwan. That was announced by the Bank's Chairman, Mr. Ismail Hassan, indicating the development would increase the number of its branches network to 15. N.B. Development sends good news to a wide variety of suppliers & contractors for I.T., décor & furnishing, air conditioning, fire alarm & fire fighting works among others. More details may be searched at <a href="http://www.midb.com.eg">www.midb.com.eg</a>	May 16, 2010

## Automation &amp; Process Control - Non Tenders Section

Type	Description	Date Published
<b>Projects in Pre-Tendering Phase</b>		
	National Co. for Cement Production is to soon release a tender for the revamping of two production lines (No. 3 & Mo. 4 ) to go under L.E. 420 million estimated investments. That was announced by Eng. Adel Al Mozi, Chairman of the CIHC - Chemical Industries Holding Co., indicating the project would increase the annual design capacity of both lines by 600,000 tons to 3 million tons. Project provides for converting the technology of both lines to the dry type, away from the wet type causing much harm to the environment. Scheme requires the complete shut down of both lines for almost one month.	May 11, 2010
	Out of 36 companies having bought documents, 19 companies submitting prequalification applications regarding a 2 x 750 MW thermal power station project in Beheira Governorate offered to investors under the B.O.O. formula for 20 years. Figure is by all means impressive confirming the international companies' confidence in Egypt's investment climate. Project also provides for an option to extend the project by a third 750 MW unit. On his side Minister Dr. Eng. Hassan Younis indicated that after evaluating the submitted prequalification documents a short list will be drawn to determine companies who will be asked to submit final offers for the project. Development followed the release of another shortlist of ten companies regarding the bidding for a 250 MW wind energy recovery farm also going under the B.O.O. formula.	May 04, 2010
	Project was endorsed by Dr. Eng. Hassan Younis, Minister of Electricity & energy, to build 16 new stations for radiation monitoring country wide. That was reported in the media indicating the stations will be erected over the next two months at Egypt's eastern borders in Sinai, on the North Coast, on the red sea coasts & along Suez Canal path. N.B. Project involves a tangible component of automation & process control equipment, also communications equipment.	Apr 24, 2010
	Remco for Tourist Villages Construction SAE is preparing feasibility studies to apply for licenses to produce gray cement in North Sinai or El Wadi El Gedid Governorate offered by IDA - Industrial Development Authority. That was announced by Mr. Onsi Yousef, Deputy Chairman & Head of the Investors' Relation Division, indicating that the company, if declared winner of a license for either project, would implement a 1.5 million tons cement/ year to generate 1,000 direct employment opportunities apart from further 3,000 indirect opportunities.	Jun 29, 2010
	Sinai Gas Distribution Co. of the Petroleum Sector is progressing in linking households, hotels & other commercial establishments to its distribution networks. The company was assigned by the sector to cover both North & South Sinai. A report prepared by Eng. Adel Hamdi, Chairman of the Company, revealed its plans to feed 26,000 subscribers with natural gas including 15,000 in El Arish City & 11,000 in Rafah City. As regards South Sinai, the report indicated that gas supplies reached already 20 tourist establishments with further six establishments to soon follow. Moreover contracts were further concluded regarding external & internal installations, also conversion of appliances for 5,500 households. In Sharm El Sheikh alone gas supplies were secured for 1,700 households apart from further 6,000 households in other locations within the Governorate. Further plans are on hand to start extending the service to households in Taba, Noweibaa & Dahab, also to the salt water desalination station in Sharm El Sheikh.	Apr 25, 2010
	Technical studies progressing regarding an L.E. 1.5 billion project to extend a super tramway line 18 Km long to link Golf Land in Heliopolis to Zahraa Nasr City & New Cairo City for completion in four stages. That was announced by Eng. Salah Farag, Chairman of Cairo Public Transport Authority, indicating that the scheme goes in cooperation with Holland & is further coordinated with the New Urban Societies Authority. He revealed that 32 tramway units will run along the line at speeds of not less than 32 Km/ hour. Study also covers the overhead electricity networks, related crossings via tunnels or overhead bridges & the full fencing of its path. Eng. Farag has further revealed that the line will be extended later on by further 27 Km to reach all five complexes of New Cairo City.	May 27, 2010
	Ten international & national companies & consortia short listed for Deirout 2 x 750 MW thermal power station in Beheira including the option for a third unit. They include (a) Sumitomo of Japan, (b) Enka of Turkey, (c) EDF International of France, (d) Aqua Power of Saudi Arabia in alliance with Hassan Allam Sons of Egypt, (e) Power Tec & Nineve National of Malaysia, (f) GMR of India in alliance with El Sewedy of Egypt, (g) GDF of France, (h) Mitsui of Japan & (i) Marubeni Corporation of Japan. That was reported in the media quoting unnamed source at the Ministry of Electricity & Energy indicating the project is one of three to be released by the Ministry under the B.O.O. formula, i.e. 100 % built & operated by the private sector. The other two include 2 x 650 MW steam fired station in Helwan & a 3 x 650 MW. Also steam fired, station in El Ayyat. All here projects will be backed by guaranteed contracts to sell the generated energy to EETC - Egyptian Electricity Transmission Co. N.B. More details may be searched at <a href="http://www.sumitomocorp.co.jp">www.sumitomocorp.co.jp</a> & <a href="http://www.enka.com">www.enka.com</a> & <a href="http://www.edf.com">www.edf.com</a> & <a href="http://www.allamsons.com">www.allamsons.com</a> & <a href="http://www.gmrgroup.in">www.gmrgroup.in</a> & <a href="http://www.gdfsuez.com">www.gdfsuez.com</a> & <a href="http://www.mitsui.co.jp">www.mitsui.co.jp</a> & <a href="http://www.marubeni.com">www.marubeni.com</a>	Jun 08, 2010
	Thirty two international specialized companies & consortia have so far picked up documents for phase three of the Egyptian (New) Museum Project in Giza for completion in 36 months. Job provides for the construction of the Museum Building & the internal display halls and goes under L.E. 600 million estimated investments. That was announced by Mr. Farouk Hosni, Egypt Minister of Culture, indicating that the door is still open for companies interested to bid for the project. The Museum premises, to occupy about 117 feddans land, will host & display almost 100,000 pieces of antiquities of the Pharaonic Civilization era. Project is now going for almost nine years since President Mubarak laid its ground stone in February 2002. Project is identified as the biggest cultural project in the 21st Century. N.B. More details may be searched at <a href="http://www.newmuseum.org">www.newmuseum.org</a>	Jun 10, 2010

## Automation &amp; Process Control - Non Tenders Section

Type	Description	Date Published
<b>Published Co. Performance</b>		
	EMPC - Egyptian Media Production City Co. SAE, operating under the public free zones system of investment law & capitalized at L.E. 1.89 billion, fully paid up, has posted for the 2009 some L.E. 76.8 million net profits on L.E. 269.8 million gross operating revenues among other revenues. Figures compare with L.E. 70.8 million net profits posted for the year 2008 on L.E. 261 million gross operating revenues among other revenues. On the other hand net working capital as at 12/31/2009 declined to L.E. 19.9 million, down from L.E. 33.1 million a year ago. Long term liabilities as at the same date declined to L.E. 53.8 million down from L.E. 85.8 million a year ago. Shareholders net equity as at the same date, including the period profits, increased to L.E. 2.17 billion up from L.E. 2.11 billion a year ago. Chairman & Managing Director is Eng. Sanyed Helmi. N.B. Company profitability ratio related to net shareholders equity sounds worth prompt re-evaluation of the company performance feasibility.	Apr 13, 2010

## Computers, Hardware &amp; Software - Tenders Section

## Integrated Jobs

Generating Sector	Subject	Bid Bond	Currency	Publish Date	Expiry Date	Financing
<b>Contracting</b>						
<b>A.R.C. Agricultural Research Center, Central Laboratory for Food &amp; Fodder, The Cashier</b>						
	Revamping of the Center's Laboratories Management Information System as part of the Egyptian Danish Laboratory Project for chemical & biological analyses.	10,000	LE	Apr 01, 2010	Apr 28, 2010	
<b>Alexandria Construction Co. SAE, Affiliated to Talaat Mostafa Group,, The Cashier</b>						
	Supply & erection of the electromechanical equipment at different services buildings including (a) the telephone exchange building, the information center building & the power station building at the project's southern sector & (b) the banks' complex building.	N/A	LE	Apr 26, 2010	May 17, 2010	
<b>E.N.R. Egyptian National Railways Authority, the Purchases &amp; Stores Dept</b>						
	Rehabilitation/ replacement of (a) the power station serving the Computers Division, also (b) supply of hardware items, iron products & paints, also different (workshops) machinery & equipment.	30,000 & 10,000	LE	May 23, 2010	Jun 13, 2010	
<b>Egyptian Authority for Maritime Transport Safety, The Cashier,</b>						
	Equipping of the branch offices for marine inspection to be linked to the Authority's information network.	10,000	LE	Apr 29, 2010	May 20, 2010	
<b>Ein Shams University, the Purchases Dept., The Cashier</b>						
	Revamping of the I.T. infrastructure at the Girls College.	15,000	LE	Jun 03, 2010	Jun 14, 2010	
<b>EJUST - Egyptian Japanese University for Science &amp; Technology, The Cashier</b>						
	Implementing of the computers' network to serve the University's living quarters in New Borgel Arab City in Alexandria.	10,000	LE	May 08, 2010	May 24, 2010	
<b>Menoufiya Potable Water &amp; Sanitary Drainage Co., The Cashier</b>						
	Conducting the required (a) revamping & raising efficiency of the sanitary drainage water lifting station at Sahel Al Gawaber, also (b) maintenance & repair of the automatic control system serving Shebin El Kom new water filtration plant including the training of engineers & delivering a	14,000 & 1,000	LE	May 21, 2010	Jun 12, 2010	

	copy of the operating software of the said control system.					
<b>Ministry of Communication &amp; Information Technology, The Finance &amp; Administration Dept.</b>						
	Implementing a project providing for the extension of a high quality preventive medicine services via telephone calls around the clock. Job goes in cooperation with the Ministry of Health.	25,000	LE	May 04, 2010	May 12, 2010	
	Developing of a bilingual unified electronic archiving & documentation system for some antiquities & monuments displayed in some national & regional museums in Egypt including related databases & high precision pictures thereof, also publishing them on the Internet at web sites of Egyptian Museums. Job goes in cooperation with the Cultural & Natural Heritage Documentation Center & the Supreme Council of Antiquities.	60,000	LE	May 20, 2010	Jul 04, 2010	
	Request of offers from companies specialized in the video digitization for implementing an HD & SD digital video library for the News Division at the Egyptian Federation of Radio & T.V. as part of the National Program to develop local demand & enhance electronic content.	200,000	LE	May 13, 2010	Jul 14, 2010	
<b>Ministry of Higher Education, Projects Management Unit, Higher Education Enhancement Project, The Cashier</b>						
	Conducting the required Information & communication works for the equipping of the National Center for the Skills Enhancement of the University Staff & other University Executives.	N/A	LE	Apr 19, 2010	May 12, 2010	
<b>National Academy for Scientific Research &amp; Technology, the Stores Dept.</b>						
	Subscription & downloading of scientific & technological databases among other electronic scientific periodicals in all specialties for FY 2009/ 2010.	20,000	LE	May 10, 2010	May 22, 2010	
<b>National Post Office, the Requirements Division</b>						
	Revamping & modernization of the automatic mail sorting & processing equipment at the Central Dept. within Ramses Building.	200,000	LE	Apr 21, 2010	May 26, 2010	
<b>Potable Water Co. of Greater Cairo, Contracts &amp; Purchases Dept.</b>						
	Supply, erection, commissioning & maintenance of instruments & equipment for the ERP (Enterprise Resources Planning), i.e. mechanization/ computerization of operations at different departments at Ramses main administrative building including (a) the main information center at the 7th floor & (b) the warehouses, HR & Salaries Departments in two lots.	5,000 & 10,000	LE	May 23, 2010	Jun 29, 2010	
<b>Supply Jobs</b>						
<u>Generating Sector</u>	<u>Subject</u>	<u>Bid Bond</u>	<u>Currency</u>	<u>Publish Date</u>	<u>Expiry Date</u>	<u>Financing</u>
<b>Agriculture</b>						
<b>Alexandria Co. for Retail Outlets, the Cashier</b>						
	Supply, erection & commissioning of computers applications, networks & related software.	2 %	LE	Apr 19, 2010	May 08, 2010	
<b>Alexandria Library Authority</b>						
	Supply of (a) software & programs for the Library's different departments, also (b) materials & requisites for the Engineering Dept. to furnish internal & external Works.	11,000 & 16,000	LE	May 16, 2010	Jun 14, 2010	

## Computers, Hardware &amp; Software - Tenders Section

## Supply Jobs

<u>Generating Sector</u>	<u>Subject</u>	<u>Bid Bond</u>	<u>Currency</u>	<u>Publish Date</u>	<u>Expiry Date</u>	<u>Financing</u>
<b>Agriculture</b>						
<b>Cairo University Hospitals, the Stores &amp; Supplies Dept.</b>						
	Supply of (a) a computer & a laptop, (b) a computer, computer printers, an LCD screen, a laptop, an optical scanner & a router for x - ray instruments, also (c) stationery & office requisites. Deadlines 6/29, 7/1 & 7/4/2010.	600 & 3,000 & 10,000	LE	Jun 17, 2010	Jul 04, 2010	
<b>Cairo University, General Dept. for Engineering Affairs</b>						
	Supply, erection & commissioning of phase 2 of the computers' LAN - Local Area Network at the New Central Library Building.	20,000	LE	Apr 17, 2010	May 02, 2010	
<b>Dar Al Fouad Hospital for Heart &amp; Chest Surgery, Local Purchases Dept.</b>						
	Supply of a Sun branded server.	13,000	LE	Jun 29, 2010	Jul 13, 2010	
<b>Education Development Fund, The Cashier</b>						
	Supply of information technology & communication systems required for the Nile Schools Chain including computers & networks.	400,000	LE	Jun 30, 2010	Jul 15, 2010	
<b>Education Revamping Fund Reporting to the Cabinet Presidium, Egyptian University for Electronic Education, The Cashier</b>						
	Supply of instruments, installations & software required for the University.	20,000	LE	May 23, 2010	Jun 06, 2010	
	Supply of instruments, installations & software required for the University.	20,000	LE	May 23, 2010	Jun 06, 2010	
<b>Egyptian General Authority for Books, General Dept. for stores &amp; Purchases</b>						
	Supply of (a) printing films & developer, (b) printing paper & cochee paper, (c) computers, printers & a computers network & (d) toner & copying paper. Deadlines 4/21, 4/26, 4/27 & 4/28/2010.	3,000 & 20,000 & 5,000 & 1,500	LE	Apr 10, 2010	Apr 28, 2010	
<b>Ministry of Agriculture, the Agricultural &amp; Development Research Council &amp; Subsidizing Fund, The Cashier</b>						
	Supply of a scientific instrument (next generation sequencing platform) required for biological sequence comparison.	100,000	LE	Jun 12, 2010	Jun 21, 2010	
	Supply of (a) computers & related requisites & (b) laboratory & scientific instruments.	12,000 & 6,000	LE	May 19, 2010	Jun 01, 2010	

## Computers, Hardware &amp; Software - Tenders Section

## Supply Jobs

<u>Generating Sector</u>	<u>Subject</u>	<u>Bid Bond</u>	<u>Currency</u>	<u>Publish Date</u>	<u>Expiry Date</u>	<u>Financing</u>
<b>Agriculture</b>						
<b>Ministry of Tourism, the General Secretariat, The Cashier</b>						
	Supply of I.T. equipment & software including computers, printers & scanners.	18,395	LE	May 08, 2010	May 25, 2010	
<b>National Academy for Scientific Research &amp; Technology</b>						
	Supply, setting up, commissioning & guarantee of (a) SAN & NAS data storage systems & a backup solution network based & (b) a system to analyze scientific data in two lots.	15,000 & 6,000	LE	May 11, 2010	May 23, 2010	
	Supply of (a) remote video conferencing instruments including the transmission & recording instruments, video wall type screens, other audiovisual installations for the meeting halls & a three dimensional movie hall, (b) security instruments for the information networks & electricity network, (c) an ISSESI SAN data storage unit & a standby data duplication system (tape library backup solution), (d) instruments & installations for a virtual studio & (e) high efficiency computers in 5 lots.	30,000 & 25,000 & 10,000 & 5,000 & 10,500	LE	May 12, 2010	May 24, 2010	
<b>National Council for Youth, Central Dept. for Finance &amp; Administration, The Cashier</b>						
	Supply, commissioning & loading of 1,100 automatic screens' readers as part of the training of blind persons on computers at subordinated youth centers.	10,000	LE	Apr 20, 2010	May 03, 2010	
<b>National Institute for Management, The Cashier</b>						
	Supply of computers hardware, software among other operating consumables.	92,000	LE	Jun 22, 2010	Jul 05, 2010	
<b>Noubariya Sugar Production &amp; Refining Co. SAE, The Cashier</b>						
	Supply, installation & operation of computer software, programs & applications.	10,000	LE	May 01, 2010	May 16, 2010	
<b>Potable Water &amp; Sanitary Drainage Co. in Fayyoun, Contracts &amp; Purchases, The Cashier</b>						
	Supply of computers & printers.	10,000	LE	May 03, 2010	May 22, 2010	
<b>Potable Water &amp; Sanitary Drainage Co. in Matrouh, The Cashier</b>						
	Supply of computers, related auxiliary equipment & toner.	12,000	LE	Apr 09, 2010	Apr 29, 2010	
<b>Potable Water &amp; Sanitary Drainage Co. in Qena, The Cashier</b>						
	Supply of computers, related auxiliary equipment & copiers.	20,000	LE	Apr 03, 2010	Apr 19, 2010	

## Computers, Hardware &amp; Software - Tenders Section

## Supply Jobs

<u>Generating Sector</u>	<u>Subject</u>	<u>Bid Bond</u>	<u>Currency</u>	<u>Publish Date</u>	<u>Expiry Date</u>	<u>Financing</u>
<b>Agriculture</b>						
<b>Potable Water Co. of Greater Cairo, Contracts &amp; Purchases Dept.</b>						
	Supply, erection, operation & maintenance of computers.	85,000	LE	May 09, 2010	Jun 09, 2010	
<b>Sharkeyya Governorate, the Educational Directorate, Zagazig</b>						
	Supply of (a) computers, also (b) other various requirements of the Hotel & Tourist Services College in Zagazig including tourist installations, kitchen utensils, restaurants utensils & a rotating furnace in 2 lots.	600 & 11,400	LE	May 16, 2010	May 25, 2010	
<b>Tanta University Hospitals, the Cashier</b>						
	Supply of computers.	10,000	LE	Apr 01, 2010	Apr 08, 2010	
<b>TransIT- Transport Information Technology Company - Affiliated to E.N.R., The Cashier</b>						
	Supply erection of computers, printers & terminals (end user equipment) required for E.N.R. information network.	N/A	LE	May 12, 2010	May 30, 2010	
<b>Zagazig University, the Faculty for Human Medicine, the Purchases Dept.</b>						
	Supply of (a) scientific instruments, machines & equipment, also (b) supply, installation & commissioning of an information network for the Faculty & other subordinated units & (c) supply of audiovisual equipment, computers, data show instruments, printers, laptops, projectors, copiers & optical scanners. Deadlines 6/26, 6/27 & 6/28/2010.	10,000 & 5,000 & 5,000	LE	Jun 13, 2010	Jun 28, 2010	

## Computers, Hardware &amp; Software - Non Tenders Section

<u>Type</u>	<u>Description</u>	<u>Date Published</u>
<b>Business News</b>		
	16 new industrial projects were licensed recently at different industrial zones in Sohag Governorate involving L.E. 43.5 million estimated investments to occupy 43,600 M2 area. That was reported in the media quoting Mr. Farag Abdel Hamid, Secretary General of the Governorate, indicating the projects would generate 793 new employment opportunities. Projects involve with diversified activities & industries. That includes the production of processed wood, doors & windows & wooden furniture for hotels & restaurants, of plain & mosaic tiles, marble & cement bricks, crushed feldspar (for the ceramics & glass industry), aluminum casting & metals forming. They further involve with the production of food, juices & snacks, tomato paste, dehydration of vegetables & fruits. Interesting was a project included for the assembly of computers at Al Kawthar Industrial Zone.	May 03, 2010
	A 15 million Internet users' segment in Egypt now eyed by several industries, advertisement designers & E Commerce sponsors. Industry executives quoted in the media predicted a major portion of those users are mature & ready to do electronic shopping. They further revealed that data & figures of the Ministry of Telecommunications & I.T. shows that 50 % of the figure live in Cairo and 1.5 million live in Alexandria, still 81 % of those 15 million are Delta Governorates' citizens. With regards users' ages, same data showed that 40 % are 16 to 24 years old, with further 30 % are 25 to 54 years old. Male users represent 58 % & females the remaining 42 %. Utmost interesting was that 70 % of those users, or about 10.5 million persons, dispose on a monthly income ranging L.E. 3,000 to L.E. 5,000. An almost quarter page full reportage on the issue, published in the media, is deemed of interest to concerned businesses & parties.	Apr 17, 2010

## Computers, Hardware &amp; Software - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	A high ranking Maltese business delegation is exploring investment opportunities on Egypt ICT market. Delegation is headed by the Maltese Minister of Infrastructure, Transport & Communications. The delegation met with Dr. Eng. Tarek Kamel, Egypt Minister of Communications & Information Technology, who made a presentation of opportunities offered by the country's ICT. The Maltese side expressed interest in benefiting from Egypt's experiences in managing the Electronic Education Centers & in that of smart villages projects. An invitation was directed by the Maltese Minister to Dr. Kamel to visit Malta in October 2010 next to attend the inauguration of the first smart village in the Island.	Jun 08, 2010
	A huge database project is now being developed at the Electricity & Energy Sector for the electronic archiving of complete data & information about 24 million subscribers & house holds country wide. Database covers & preserves documents & information backdated till 1890 when Lebon Co. entered electricity in Alexandria City. So far the database for Alexandria Governorate only hosts 40 million documents. Minister Dr. Eng. Hassan Younis considers the said electronic archiving as the backbone to successfully cope with subscribers' requests, also determine fees for electric links & enhance operations at almost 2,700 service centers spread country wide. On his side, Chairman of Alexandria Electricity Distribution Co., Eng. Ibrahim Madi, noted that such databases would strongly support conducting detailed studies on the required capacitors in the different regions to improve the power factor & reduce energy losses in the networks.	May 27, 2010
	A memorandum of cooperation was signed between NTI-National Telecommunication Institute & the Police Academy to cooperate in fields related to Tele Education. The document provides for the conversion of a set of educational subjects of the Academy to be accessed on remote, electronic, interactive basis before offered to students of the Police Academy. It is deemed as part of the Academy's I.T. infrastructure revamping scheme. N.B. Development may further pave the way for a similar memorandum with the Ministry of Defense. Still a big interrogation mark exists about the reaction of the Ministries of Education/ Higher Education.	May 03, 2010
	A six years old boy & a 7 years old girl of the same family, Ibrahim Fathi & Shams Fathi, honored by Minister Dr. Eng. Tarek Kamel & by Dakahliya Governor, General Samir Sallam for being the youngest qualified to the ICDL - International Computers Driver License. Egyptians expect the media to cover & handle the event with diligence to encourage other authorities explore such talents & enhance donors & sponsors to commit for their further sound education & higher education. Media should also interview parents of those children to tell Egyptians about their success stories. N.B. Development urges for the need to have a special school or institute for I.T. talented children to be sponsored by a non governmental civil society.	May 16, 2010
	A study of IDC International Inc. (for Market Research) predicted Cloud Computing to generate additional revenues to I.T. companies exceeding \$ 1 trillion by the year 2014. Same study predicted the volume of digital information to double by 45 times by the year 2020. In simple words, is a new technology where data is outsourced and stored in a secure environment (the cloud) and then provided as a service online, either by subscription or on a pay on demand basis to customers. More of importance is the fact that it supports small & medium sized enterprises representing the majority of the world business organizations. N.B. According to Wikipedia, Cloud Computing is an Internet-based computing, whereby shared resources, software and information are provided to computers and other devices on-demand, like the electricity grid.	May 20, 2010
	Al Baraka Bank Egypt SAE, Ex Egyptian Saudi Finance House has revealing plans to double the number of its branches from 25, at present, to 50 by 2015. That was announced by Mr. Adnan Yousef, CEO of Al Baraka Banking Group, also Chairman the Arab Banking Union, indicating the bank's total assets by the end of 2009 increased by 10 % above their level a year ago to reach \$ 2.12 billion. Also its customers' deposits by the same date increased by 14 % to reach \$ 1.87 billion. Meanwhile the bank has posted for the year some \$ 13.6 million net profits.	Apr 10, 2010
	Alfa Market Chain said it is progressing with the equipping of two new outlets in Heliopolis & Qattamiya under L.E. 20 million investments. That includes a 3,000 M2 outlet in Heliopolis, for inauguration in September 2010 next & another 2,000 M2 outlet in Qattamiya, for inauguration in December 2010 next. Development will drive total number of the outlets to seven. Deputy Chairman of the Chain said the two new outlets would generate 500 new employment opportunities. He indicated that the Chain is considering to open other branches in 6th October City & New Cairo City. N.B. More details may be searched at <a href="http://www.alfa.com.eg">www.alfa.com.eg</a>	Jun 15, 2010
	Almost 40 Egyptian ICT companies are exploring potential cooperation & business alliances with counter partners in Saudi Arabia & the UAE. Move is sponsored by both ITIDA - Information Technology Industry Development Authority in cooperation with IDC International Inc. (for Market Research). Development follows almost 6 months of home work spent on evaluating strength of Egyptian ICT companies versus real needs of ICT markets in both countries among other Gulf countries. N.B. While the development is crucial for Egypt's ICT industry yet regretfully both local & Pan Arab media coverage of the event was minimal in the following two days. Still fact remains that ITIDA in resorting to IDC to prepare for the mission reflects a new vision to depend on accredited proven consultants to enhance virgin ICT markets in GCCC & MENA countries not to overlook the Levant region.	Jun 05, 2010
	An earlier launched project for E waste recycling seems progressing. That was announced by Eng. Khaled Ibrahim, head of the Electronics Branch at the Cairo Chamber of Commerce (also Chairman of CompuMe) indicating that he has earlier applied by the Ministry of Communications & Information Technology to allocate the project 30,000 M2 lot. He noted that joint meetings are held with the committee formed by the Ministry to study & follow up the project expected to be soon finalized. Eng. Khaled has also revealed that a memorandum of understanding was also signed with a 20 years long experienced company from Singapore & that a delegation of that company is scheduled to visit Cairo during July 2010 next.	Jun 07, 2010

## Computers, Hardware &amp; Software - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	An unnamed computer trading house is searching for distribution companies in Greater Cairo & all other governorates assuring it will extend relevant material & technical support to nominated entities. It said the development is part of its plans & initiatives for the year 2010. Interested parties are advised to contact Tel. 02 - 39121010/ 33336209, also Mobile 011 - 3102552. No mention was given to computers' origin. N.B. Are we encountering another expansion of the I.T. secret economy market.	Apr 18, 2010
	Apple Computers announced a 131% increase in the sales of I phone during the last quarter drove sales during the quarter to increase by 49% & net profits to increase by 90%. A press release of the company, quoted in the media, indicated the company has sold during the quarter 8.75 million units identified by Apple's COO - chief Operations Officer as sudden (unprecedented) growth rates. Development drove Apple shares price to increase by 5% on the US Stock Exchange. The press release has further revealed that sales of Apple Macintosh computers during the quarter increased by 33% to reach 2.94 million sets while those of I pod instruments declined by 1% to 10.9 million. A quarter page full reportage on the development, published in the media, contains further interesting facts & figures on Apple Co. operations & products deemed of value to concerned businesses & parties.	Apr 22, 2010
	bSolutions.com offers the first hosted Microsoft Customer Relationship Management (CRM) solution available in English & Arabic, enabling companies of all sizes to allocate their spending as they see fit, without the initial bulk investment. Microsoft Dynamics CRM enhances the business's ability to boost its sales, customer service, productivity & marketing communications. As a hosted solution, it allows for easy deployment, software upgrades, enhanced analysis of customer information, data management & increased secure storage. According to Gartner Inc., technology analyst firm, in 2009 the global cloud computing market saw a nearly 18% increase in revenues reaching a total of US\$7.5 billion, since 2008. Gartner predicts continued growth, with total revenues reaching around US\$14 billion by the year 2013; hence, the CRM market can expect some major growth as well. LINK Development is giving its customers the decision power to choose between on-premise & hosted solution packages.	Apr 29, 2010
	Cairo has hosted successfully a two days African Forum (the third) on information technology & telecommunications related to civil aviation & airports. Event was organized by SITA Telecommunications in cooperation with the African Airlines Association & the African Airports International Council under attendance of more than 100 experts of the Civil Aviation Industry. A special weight was given during the Forum to the crucial need to enhance air transport safety & security in 2010 witnessing gamed of the World Cup, to be held in South Africa.	Jun 09, 2010
	Days later after the ITI - International Telecommunications Institute opened its branch in Dakahliya, to join its other branches in Alexandria, Cairo & Assuit, an agreement was signed between ITIDA & NTR to launch a pilot Cloud Computing Project at Assuit University. Development reflects a certain maturity on the side of the Government & the Ministry of Communications & Information Technology to spread latest I.T. applications & culture country wide, also to extend & strengthen cooperation between the I.T. Sector & the Higher Education Sector.	May 17, 2010
	Egypt I.T. software exports during the last quarter of 2009 & the first quarter of 2010 have reaching \$ 800 million. that was announced by Eng. Wa'el Amin, Head of the Commodity Export Council predicting the figure for the year 2010 to reach \$ 1.1 billion. He added that a strategy is now coordinated with ITIDA - Information Technology Industry Development Authority to increase annual I.T. software exports to \$ 10 billion by 2020. Egypt I.T. software exports during the last quarter of 2009 & the first quarter of 2010 reaching \$ 800 million. N.B. How fast a deep rooted education & higher education reform could adapt to such an optimistic target, that remains to be seen.	Apr 08, 2010
	Egypt Minister of Finance has launched the start of an important I.T. project to mechanize/ computerize government accounts as a mean to tighten control on public expenditure. Project is part of the Ministry's & Government's plans to enhance & upgrade the management of financial policies, public spending systems & the electronic collection of revenues. Most important in the project, in the Minister's words, is that it applies international criteria in the preparation & implementation of the State's Budget. It further enables a smooth & efficient management of the State's cash flow. N.B. Development opens huge new horizons & potential for Egypt I.T. Market coupled with impressive demand on I.T. training apart from a long list of back up products & services.	Jun 16, 2010
	Egypt's Minister of Investment revealing priorities to issue new licenses for projects, apart from existing ones (employing almost 220,000 direct employment opportunities), to operate under the free zones system of the investment law. That includes (sea) ports projects, intensive labor productive activities & projects and projects identified with high value added in the different economic sectors. That was revealed by the Minister while addressing a joint meeting of the People's Assembly's Economic Committee & the Plan & Budget Committee. N.B. While the said priorities were welcomed by business & finance circles, still a question was raised on why they came so late. Some circles further inquired about eligibility of projects for new & renewable energy, also for automotive feeders industry, not to overlook I.T. backed outsourcing industry & gold and jewels processing industries, to enjoy such incentive.	Jun 14, 2010
	Egyptians are the highest spenders on garments, computers & mobile telephone sets in the Middle East & Africa. That was concluded by a study issued by Nielsen Inc. (For Market Research & Economic Studies) which covered 55 countries. Study showed that Egyptians allocate 34 % of their cash surpluses to buy garments & 29 % to buy technology products such as computers & mobile telephone sets (not to overlook access to the Internet driving total Internet users in the country to 17 million lately). Same study also showed that Egyptians are the least to resort to saving part of their cash surpluses.	Jun 10, 2010

## Computers, Hardware &amp; Software - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	Fujitsu Egypt revealed its net sales during the year ending March 31, 2010 have exceeded L.E. 300 million. That was announced by Mr. Ashraf Mahmoud, Marketing & Business Development Director of the company, indicating that the figure marks 30% increase above its level in the year ending March 31, 2009. On his side, Director General of Fujitsu Egypt, Eng. Amr Tork, indicated that his company over bridged its restructuring phase over the past period in Europe & the Middle East after it has acquired Siemens shares in Fujitsu Siemens Partnership. The Executive further noted that Fujitsu is now heading to continue its operations in cooperation with Microsoft & Soft Line.	May 03, 2010
	Fujitsu Egypt said it disposes on L.E. 59 million worth of projects on hand to be implemented in favor of different government agencies. That was announced by Eng. Amr Tork, Director General of Fujitsu Egypt, indicating those projects would be executed in favor of the Ministry of Water Resources & Irrigation, the ENR - Egyptian National Railways Authority & the Ministry of Interior. That involves an L.E. 12 million project for the General Authority for Drainage Projects, an L.E. 22 million project for the Mechanical & Electrical Dept. & an L.E. 18 million order to Trans IT Co. to supply 1,000 hand held trains fares ticketing computers linked to a central computer system. It further involves an L.E. 7 million order to supply computers to the Central Traffic Dept.	Jun 28, 2010
	Giant Intel of the US announced its gross revenues during the first quarter of 2010 reached \$ 10.3 billion. Figure marks 44% growth above their level in the comparison quarter of 2009 & exceeded earlier circulated projections of industry analysts that it would range \$ 9.3 billion to \$ 10.1 billion. As regards profits, the company revealed that they increased by almost 400% to \$ 2.44 billion, up from \$ 629 million in the same quarter of 2009. Meanwhile Intel, producing processors for almost 80% of computers world wide, predicted to achieve revenues during the second quarter of 2010 ranging \$ 9.3 billion to \$ 10.6 billion. N.B. To Which extent the release of such a volume of valuable data pertains to Apple sales & profits release, published lately, that remains to be seen.	Apr 22, 2010
	HP announced its net revenues during the second quarter of FY 2009/ 2010 ending April 30, 2010 increased by 13 % to \$ 30.8 billion. HP President & CEO, Mr. Mark Hurd, stressed that the company has achieved exceptional results in all markets where it is active & increased its market shares therein. He further revealed that revenues in the Americas increased by 11 % to \$ 13.5 billion, in Europe, the Middle East & Africa by 11 % to \$ 11.8 billion & in Asia & the Pacific by 19 % to \$ 5.5 billion. HP predicted revenues for the third quarter, to end July 31, 2010 to range \$ 29.7 billion to \$ 30 billion & for the full FY 2009/ 2010, ending October 31, 2010 to achieve an 8 % to 9 % above the previous fiscal year.	May 30, 2010
	IBM of the US announced its net profits during the first quarter of 2010 increased to \$ 2.6 billion marking 13 % increase above their level in the comparison quarter of 2008 put then at \$ 2.3 billion. Meanwhile the company revealed that its gross operating revenues during the quarter increased by 1 % only to reach \$ 22.9 billion.	Apr 21, 2010
	IBM of the US said it is pledging \$ 20 billion for further acquisitions over the next 5 years. That was announced by Mr. Samuel Palmisano, CEO of IBM in an attempt to almost double profits per share by 2015 to \$ 20 up from \$ 11.35 at present. That was circulated by DPA from New York indicating that Mr. Palmisano has already spent on acquisitions over the past 8 years a similar amount.	May 14, 2010
	IBM Vice President for Corporate Strategy, Mr. Martin Fleming, promoting the concept of I.T. backed solutions to solve the unaffordable traffic jam on Cairo Streets. The executive assured that it is not too late for Egypt to start this project & that the success of a similar project in Sweden may well encourage the Egyptian Government to take big & fast steps in that direction. Interesting were Mr. Fleming's statements in an interview, published in the media, affirming that the Egyptian (I.T.) market is among the promising markets with higher growth rates compared to other markets like Japan & the US as they are, in his view, already saturated. An almost half page briefing on the interview is deemed an interesting piece of market literature to concerned businesses & parties.	May 19, 2010
	In less than a month since launched on 4/3/2010, Apple Computers of the US said it has sold 1 million sets of its I Pad set by the end of the month. Media reports quoted PC World web site indicating I Pad users executed 12 million loading transactions of I Pad applications & solutions. Apart from further 1.5 million books. Site has further quoted Apple CEO, Mr. Steve Jobs, indicating the same said sales figure for I Phone was reached in 74 days. The world highly seen executive revealed that his company is doing its utmost to cope with existing demand on the new product.	May 13, 2010
	In spite of 2009 turbulences after the outbreak of the international economic crisis, Huawei (Communications) of China announced its sales & profits during the year increased by 19 % & 12.2 % respectively. The company said that its annual sales during the year reached \$ 21.8 billion & its net profits reached \$ 2.7 billion. On his side Head of Huawei North Africa was quoted in the media stressing that Huawei solutions contribute in the consolidation of the networks quality & in reducing maintenance costs.	Apr 15, 2010
	ITIDA - Information Technology Industry Development Authority announced its intentions to participate on Gitex 2010 exhibition to be held October 17 to 21, 2010 next in Dubai, in the UAE. It said more than 3,500 exhibitors are expected to participate on the event with visitors projected to reach 133,000. Meanwhile ITIDA has quoted formal statistics & analyses predicting spending on I.T. in Egypt to reach \$ 2.1 billion by 2014.	Jun 16, 2010
	L.E. 37 million project awarded for the supply & erection of a fiber optics communication network to serve all public locations & stations of the Cairo First & Second Metro Lines. Winner is an alliance of two companies including Summit Technology Solutions & Tel Sol with the project scheduled for completion in 12 months. Client is the Egyptian Co. for the Management & Operation of the Metro. Project will also provide for replacing the traditional metro tickets with smart cards, also with the revamping of wireless communication between the Metro different establishments & the rolling stock. More details may be searched at <a href="http://www.summit-mea.com">www.summit-mea.com</a>	Jun 07, 2010

## Computers, Hardware &amp; Software - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	MCS, an accredited partner of Juniper Networks & McAfee, also the local partner of Honeywell said it was awarded a contract by the Egyptian Tourism Promotion Authority to revamp its information networks. That was announced by Eng. Tarek Shabaka, MCS Chairman. On his side, MCS Managing Director, Eng. Omar Farouk, revealed that MCS is now preparing to open its branch in Saudi Arabia before the end of 2010.	Apr 19, 2010
	Microsoft announced its net profits during the third quarter of its FY ending March 31,2010 reached \$ 4.01 billion marking 35% above their level in the same quarter of the previous year. Meanwhile the company revealed that net revenues during the quarter increased by 6% to \$ 14.5 billion.	Apr 24, 2010
	Ministry of Agriculture & Land Reclamation, in cooperation with the Ministry of State for Administrative Development, launching a new I.T. project to electronically link the General Authority for Agrarian Reform with all its subordinated directorates country wide. Scheme will be later on applied on all other agencies reporting to the Ministry, also on subordinated research centers & institutes. On his side Mr. Abaza noted that the project also provides for developing a database for all the Agrarian Reform Authority's properties in the different governorates. N.B. Worth indicating is that the Agrarian Reform Directorates in the Governorates together with subordinated Agrarian Reform Societies are major buyers of yellow dent corn, soybean meal among other agricultural inputs, and that could be well managed by the system to avoid unneeded surplus inventories or supply shortages. Same is said to the planning of the use of highly valued agricultural machinery & equipment.	Jun 23, 2010
	Ministry of Civil Aviation is to soon release a tender for the technological revamping of 12 airports country wide. That was reported in the media quoting Mr. Nader Antar, Regional Director of Cita Co. for Information Technology & Communications, indicating that the tender has been postponed from 2009.	May 26, 2010
	Ministry of State for Administrative Development has opened bids for a limited momarsa (unpublished) regarding the updating of the Egyptian Families Database. Invited to bid for the momarsa by the Ministry were the Cabinet's IDSC - Information & Decision Support Center, CAPMAS, the Computers Division of ARABCO - Arab Contractors, Citech - Civil Affairs Technology Co. & Informatic Co. Specs fees were L.E. 5,000 & bid bond requested was L.E. 450,000.	May 10, 2010
	Misr Co. for Central Clearing, Depository & Registry (MCDR) has signed an agreement with the Kuwaiti Stock Exchange to export a most modern swift systems & related hardware assuring smooth links between the Exchange, the Clearing Co. & Banks. MCDR, established in 1996, has become recently the latest and second non-European member of Link Up Markets gateway, a joint venture created in 2008 to improve efficiency and reduce costs of post-trade processing of cross-border securities transactions.	Jun 19, 2010
	N.B.E. National Bank of Egypt has revealed plans to increase the number of operated ATM machines after they have reached 1,000 at present. That was announced by Mr. Hesham Okasha, NBE Deputy Chairman stressing that ATM machines of the NBE are spread in all governorates & operate around the clock. He predicted the said ATM population performs monthly about 6 million transactions.	Jun 10, 2010
	NBG - National Bank of Greece Egypt SAE revealed plans to increase the number of its branches by the end of 2010 to 21. The bank has lately tangibly expanded in extending retail banking services Late in 2009 the bank has opened four new branches in New Cairo City, Pyramids (Giza), Heliopolis (Cairo) and Alexandria, to increase its number of branches to 15 at present.	Apr 18, 2010
	NTRA - National Telecommunications Regulatory Authority has issued three licenses for Arabic domains registration services on the Internet (not only one) released earlier for public bidding. Winners include Vodafone Egypt, TE Data, affiliated to Telecom Egypt & LINKdotNET affiliated to Orascom Telecom. Managing Director of TE Data, Eng. Ahmed Osama, was quoted in the media indicating the service will be soon available to companies & individuals. Also executives of both Vodafone Egypt & LINKdotNET have welcomed the development noting that the market is pretty large for each license holder.	Apr 11, 2010
	President Mubarak inaugurating phase one of a new technology investment zone in Maadi, Cairo & Minister Dr. Eng. Tarek Kamel predicting I.T. exports in 2010 to hit the \$ 1.1 billion level (up from \$ 300 million in 2005). Project occupies 75 feddans land (about 315,000 M2 area). Upon completion in 2014 the project would generate 40,000 direct employment opportunities, of which 5,200 opportunities upon the completion of the first phase, and 100,000 indirect opportunities. On his side Minister Dr. Eng. Tarek Kamel revealed that Egypt's ICT industry grew annually by 13 % over the past year reaching (in 2009) L.E. 40 billion, i.e. 3.3 % of the GDP.	Jun 20, 2010
	Raya Holding was declared winner of a project to revamp the Windows 7 operating system of Banque due Caire including personnel training. That was reported in the media indicating that Raya has earlier launched the system at the Bank & has trained 700 persons thereon. Revamping of the system would enable the bank to benefit from the new features added to the system by Microsoft. That included new publishing tools & assuring adaptability to existing applications among others. No mention was given to values.	Jun 27, 2010
	Recent statistics released by Google on Internet users in the Arab countries showed the number increased from 16.5 million in 2004 to 56 million at present marking 228 % growth. Statistics indicated that Egypt ranked first in terms of annual growth estimated at 20 % followed by Morocco with 18 % & by Saudi Arabia with some 17 %. As regards to Internet spread density the UAE came first with 60 % of population. Statistics further revealed the personal computers population in the Middle East reached at present 26 million sets compared with 11 million sets in 2004. Meanwhile another study prepared by Al Morshedoun Al Arab on Internet users in Egypt (estimated earlier by Yahoo at 16.5 million) showed that 2.3 million users involved during 2009 with E Commerce transactions worth \$ 2.1 billion.	May 02, 2010

## Computers, Hardware &amp; Software - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	Several agreements were signed with leading I.T. companies of the US providing for more cooperation with Egyptian companies to extend advanced & bilingual outsourcing services from Egypt. Development took place during an Egyptian US business Forum held recently in Washington DC organized by the American Chamber of Commerce & attended by almost 350 businessmen & investors in both countries. Egyptian delegation was headed by Dr. Eng. Tarek Kamel, Egypt's Minister of Communications & Information Technology, who stressed the fact that Egypt now ranks fifth among most promising markets for the outsourcing industry. Agreements were signed between ITIDA - Information Technology Industry Development Authority & Genpact International Co., Invensys Co. & Stream Global Services Co. An almost quarter page full briefing on the event, published in the media, is deemed a useful piece of marketing literature to concerned businesses & parties. More details may be searched at <a href="http://www.genpact.com">www.genpact.com</a> , <a href="http://www.invensys.com">www.invensys.com</a> or <a href="http://www.stream.com">www.stream.com</a>	Jun 23, 2010
	Suez Canal Bank contracting IBM Egypt to supply the required instruments for its Standby (Emergency) Center as part of its plans to enhance I.T. infrastructure & raise information security. The bank noted the development is part of preparations for the launching of new banking services to its customers over the next stage. No mention was given to financial details.	Jun 13, 2010
	Under backing & support from ITIDA - Information Technology Industry Development Authority some 25 Egyptian I.T. companies will participate on Gitex Riyadh to be held April 25 to 29, 2010. Details of the said participation would be announced by ITIDA in the next few days. N.B. A relative strong recovery of the Saudi economy from replications of the international financial crisis coupled with oil prices so far stabilizing around the \$ 80 per barrel level could act supportive to the birth of healthy I.T. alliances between Egyptian & Saudi companies long awaited.	Apr 08, 2010
	Union National Bank Egypt SAE has revealed plans to open ten new branches till the end of 2010 driving its branches total number to 32 by that date. That was announced by Mr. Essam Shalabi, Bank's Deputy Chairman, indicating it would soon open three branches including one in El Mehalla El Kobra (its second presence in Gharbiya Governorate after its branch opened earlier in Tanta), another in Shoubra, Cairo & in Hurghada, in the Red Sea Governorate. That will be followed by the opening of other seven branches eyeing industrial zones in the different governorates. The Bank is affiliated to the Union National Bank of the UAE which has acquired Ex Alexandria Commercial & Maritime Bank three years ago. N.B. Plans send promising news to a wide variety of suppliers, particularly I.T. related, electromechanical contractors & other typical service providers. N.B. More details may be searched by concerned parties at <a href="http://www.unb.com">www.unb.com</a>	Apr 10, 2010
	With 818 ATM units now operated by the NBE - National Bank of Egypt, country wide, the bank is now targeted by leading suppliers & service providers for such machines. That was reported in the media quoting Mr. Adel Abdel Kerim, Managing Director of Ahly (National) Technology, indicating that the market is witnessing substantial competition to get from NBE new orders for the machines. Here professional after sales service & trouble shooting captures a pivotal weight.	Jun 08, 2010
	Works are almost complete on the secured electronic archiving of all 5 feddans + lots of lands at new cities & their status regarding possible licensing. That was affirmed by Eng. Adel Naguib, First Deputy Chairman of the New Urban Communities Authority, indicating that all relevant data are stored on computers & CDs. Data includes the base of contracting, license status, payment terms, also construction time table, all to be periodically updated.	Jun 25, 2010
	Xerox Egypt claimed it controls 90% of the Egyptian market for high efficiency digital printing. That was announced by Mr. Ashraf Al Erman, head of the Super High Printing Systems Division at Xerox Egypt, in a half page full interview with the Executive published in the media. The Executive noted that market dynamics drove the company, in the beginning, to cooperate with the private & international educational schools. Later on Xerox continued to address the international & private universities & the result is the existing cooperation with the AUC & the BUE. Such back ground, in Mr. Al Erman view, may support Xerox chances in addressing the technical education sector in the next stage.	Apr 01, 2010
	Yahoo announced its net profits for the first quarter of 2010 have more than doubled to reach \$ 318 million marking 162 % increase above their level in the same quarter of 2009 put then at \$ 118 million. Yahoo revealed that the profits figure includes \$ 78 million exceptional revenues collected from Microsoft. Yahoo has further revealed that its gross revenues during the quarter increased by 1 % to \$ 1.58 billion.	Apr 29, 2010

## Computers, Hardware &amp; Software - Non Tenders Section

<u>Type</u>	<u>Description</u>	<u>Date Published</u>
<b>Fairs and Exhibitions</b>		
	Inter Office Egypt 2010 - the International Office Automation & Facilities Exhibition is now to be held April 14 to 16, 2010 at Cairo International Conferences Center. Event is held under the auspices of the Ministry of Trade & Industry & that of State for Administrative Development. Event addresses copiers & printers, communication systems & networks, office solutions & applications, office furniture & internal décor, audiovisual equipment & installations, office stationery & requisites, air conditioning, lighting & control systems, Internet services, also banking & insurance services. Event is organized by MTF - Middle East Trade Fairs with offices at 31 Al Ansar St., Dokki, Giza, Tel. 02 - 33357494/ 37612758, Fax. 02 - 37617898, E Mail info@interofficeegypt.com and web site www.interofficeegypt.com.	Apr 11, 2010
	Select Expo 2010 - Exhibition for Computers, Laptops, Copiers, Office Furniture & All Other Office Installations is now to be held July 15 to 18, 2010 at Cairo International Conferences Center. It is organized by Green Land for International Exhibitions & Conferences, Telefax 02 - 25774537/ 25776579/ 25784581 or Mobile 010 - 3648329/ 6106031 or 012 - 3104305.	May 25, 2010
	Trans Expo 2010 - the First Pan Arab Forum for Transport & Logistics is now to be held April 27 & 28, 2010 at Semiramis Intercontinental Hotel in Cairo. Event is held under the auspices of the Prime Minister, the Secretary General of the Arab League & under support of the Minister of Transport. It is organized by Al Ahram Advertising Agency. For inquiries contact Mobile 010 - 1443609/ 1713309/ 1707510.	Apr 24, 2010
<b>Loans &amp; Grants</b>		
	\$ 83.6 million grant was recently endorsed under the US AID Program representing the last trench of a program to support the reform of Egypt's Banking Sector. Program goes in close coordination with the Central Bank & involves a reasonable I.T. & training component.	May 26, 2010

## Computers, Hardware &amp; Software - Non Tenders Section

Type	Description	Date Published
<b>Projects in Pre-Tendering Phase</b>		
	A L.E. 600 million plan was announced by the Ministry of Trade & Industry to revamp laboratories & management of the Chemistry Authority & its governorates' branches to match international codes for completion in three years. According to Minister Eng. Rashid Mohamed Rashid, plan provides for the upgrading of existing main & seven branch laboratories & the construction of new laboratories, also for the mechanization/ computerization of the Authority's operations. Implementation, according to the Minister, goes in cooperation with international consultants & experts from Italy, Spain & the UK. Plan aims at adherence to standard specs of locally produced & imported chemicals, also adapting to safety & health codes to assure international accreditation of the Authority's certificates. Plan obviously contains a tangible training & HR development component.	May 23, 2010
	An alliance grouping Global Systems Inc. & Raya Holding for Technology is in agreement to develop a unique data bank project in Cairo to go under L.E. 200 million investments. A contract was signed recently between both parties to implement the project on 3,000 M2 area in New Cairo City. Project goes under financial leasing facilities extended by Raya Holding. Project will be executed under the green construction technologies.	Jun 09, 2010
	Fathalla Wholesale Markets said it has started implementing a new branch & outlet in Cairo to go under L.E. 72 million investments. That was announced by Mr. Khaled Fathalla, Chairman of the Group (also Deputy Chairman of Alexandria Chamber of Commerce) indicating the branch is built on a land lot procured by the Group against L.E. 52 million. The new outlet, to generate 250 employment opportunities, is scheduled for inauguration by November 2010. Total employment of the Group at present are put at 3,000 persons.	Jun 29, 2010
	L.E. 900 million project was launched to extend & revamp energy control centers in Upper Egypt to go under partial soft funding from Japan. That was announced by Dr. Eng. Hassan Younis, Minister of Electricity & Energy, indicating the project provides for the revamping of the existing control center in Nagee Hamadi & the construction of another control center for the 500 KV network near Samallout station. Works on the project are scheduled for completion in 4 years. N.B. Project involves tangible components for I.T. equipment, communications, also automation & process control equipment.	May 01, 2010
	Makro Cash & Carry Chain, affiliated to Metro Group, is to soon inaugurate its first commercial shopping complex in Madinat Al Salam, in Cairo, involving Euro 20 million estimated investments. That was announced by the Managing Director of Makro Group revealing that his group will build over the next three years other 12 similar complexes in the different governorates to go under Euro 240 million investments. Scheme would generate more than 15,000 employment opportunities. N.B. The daily Al Masry Al Youm of the same date (P. 9) reported on announced expansion plans of different local retail chains including two complexes planned by Fathalla Chain in Cairo & Alexandria to go under L.E. 200 million investments, a new complex planned by Hyper Market Chain in New Cairo City in cooperation with Mena Real Estate Investment Group to go under L.E. 100 million investments & another planned by Ragab Sons Chain on Cairo/ Ismailiya Desert Road to go under L.E. 100 million investments. More details may be searched at <a href="http://www.metrogroup.de">www.metrogroup.de</a>	May 23, 2010
	Misr Iran Development Bank SAE said it got the Central Bank's approval to open four new branches in Sohag, Damietta, a Canal City & Helwan. That was announced by the Bank's Chairman, Mr. Ismail Hassan, indicating the development would increase the number of its branches network to 15. N.B. Development sends good news to a wide variety of suppliers & contractors for I.T., décor & furnishing, air conditioning, fire alarm & fire fighting works among others. More details may be searched at <a href="http://www.midb.com.eg">www.midb.com.eg</a>	May 16, 2010
	Project was endorsed by Dr. Eng. Hassan Younis, Minister of Electricity & energy, to build 16 new stations for radiation monitoring country wide. That was reported in the media indicating the stations will be erected over the next two months at Egypt's eastern borders in Sinai, on the North Coast, on the red sea coasts & along Suez Canal path. N.B. Project involves a tangible component of automation & process control equipment, also communications equipment.	Apr 24, 2010

## Internet - Tenders Section

## Internet - Tenders Section

## Integrated Jobs

<u>Generating Sector</u>	<u>Subject</u>	<u>Bid Bond</u>	<u>Currency</u>	<u>Publish Date</u>	<u>Expiry Date</u>	<u>Financing</u>
<b>Education</b>						
<b>Egyptian Authority for Maritime Transport Safety, The Cashier,</b>						
	Equipping of the branch offices for marine inspection to be linked to the Authority's information network.	10,000	LE	Apr 29, 2010	May 20, 2010	
<b>Ein Shams University, the Purchases Dept., The Cashier</b>						
	Revamping of the I.T. infrastructure at the Girls College.	15,000	LE	Jun 03, 2010	Jun 14, 2010	
<b>EJUST - Egyptian Japanese University for Science &amp; Technology, The Cashier</b>						
	Implementing of the computers' network to serve the University's living quarters in New Borgel Arab City in Alexandria.	10,000	LE	May 08, 2010	May 24, 2010	
<b>Ministry of Communication &amp; Information Technology, The Finance &amp; Administration Dept.</b>						
	Implementing a project providing for the extension of a high quality preventive medicine services via telephone calls around the clock. Job goes in cooperation with the Ministry of Health.	25,000	LE	May 04, 2010	May 12, 2010	
<b>National Academy for Scientific Research &amp; Technology, the Stores Dept.</b>						
	Subscription & downloading of scientific & technological databases among other electronic scientific periodicals in all specialties for FY 2009/ 2010.	20,000	LE	May 10, 2010	May 22, 2010	

## Supply Jobs

<u>Generating Sector</u>	<u>Subject</u>	<u>Bid Bond</u>	<u>Currency</u>	<u>Publish Date</u>	<u>Expiry Date</u>	<u>Financing</u>
<b>Education</b>						
<b>Ministry of Education, Purchases &amp; Stores Dept.</b>						
	Request of offers for the rental of space channels on satellites to support the educational system at 1,000 schools using V SAT communication instruments of total 20 MHZ/ second for three years.	70,000	LE	Jun 22, 2010	Jul 18, 2010	

## Internet - Non Tenders Section

<u>Type</u>	<u>Description</u>	<u>Date Published</u>
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## Internet - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	A 15 million Internet users' segment in Egypt now eyed by several industries, advertisement designers & E Commerce sponsors. Industry executives quoted in the media predicted a major portion of those users are mature & ready to do electronic shopping. They further revealed that data & figures of the Ministry of Telecommunications & I.T. shows that 50 % of the figure live in Cairo and 1.5 million live in Alexandria, still 81 % of those 15 million are Delta Governorates' citizens. With regards users' ages, same data showed that 40 % are 16 to 24 years old, with further 30 % are 25 to 54 years old. Male users represent 58 % & females the remaining 42 %. Utmost interesting was that 70 % of those users, or about 10.5 million persons, dispose on a monthly income ranging L.E. 3,000 to L.E. 5,000. An almost quarter page full reportage on the issue, published in the media, is deemed of interest to concerned businesses & parties.	Apr 17, 2010
	A high ranking Maltese business delegation is exploring investment opportunities on Egypt ICT market. Delegation is headed by the Maltese Minister of Infrastructure, Transport & Communications. The delegation met with Dr. Eng. Tarek Kamel, Egypt Minister of Communications & Information Technology, who made a presentation of opportunities offered by the country's ICT. The Maltese side expressed interest in benefiting from Egypt's experiences in managing the Electronic Education Centers & in that of smart villages projects. An invitation was directed by the Maltese Minister to Dr. Kamel to visit Malta in October 2010 next to attend the inauguration of the first smart village in the Island.	Jun 08, 2010
	A six years old boy & a 7 years old girl of the same family, Ibrahim Fathi & Shams Fathi, honored by Minister Dr. Eng. Tarek Kamel & by Dakahliya Governor, General Samir Sallam for being the youngest qualified to the ICDL - International Computers Driver License. Egyptians expect the media to cover & handle the event with diligence to encourage other authorities explore such talents & enhance donors & sponsors to commit for their further sound education & higher education. Media should also interview parents of those children to tell Egyptians about their success stories. N.B. Development urges for the need to have a special school or institute for I.T. talented children to be sponsored by a non governmental civil society.	May 16, 2010
	A study of IDC International Inc. (for Market Research) predicted Cloud Computing to generate additional revenues to I.T. companies exceeding \$ 1 trillion by the year 2014. Same study predicted the volume of digital information to double by 45 times by the year 2020. In simple words, is a new technology where data is outsourced and stored in a secure environment (the cloud) and then provided as a service online, either by subscription or on a pay on demand basis to customers. More of importance is the fact that it supports small & medium sized enterprises representing the majority of the world business organizations. N.B. According to Wikipedia, Cloud Computing is an Internet-based computing, whereby shared resources, software and information are provided to computers and other devices on-demand, like the electricity grid.	May 20, 2010
	Almost 40 Egyptian ICT companies are exploring potential cooperation & business alliances with counter partners in Saudi Arabia & the UAE. Move is sponsored by both ITIDA - Information Technology Industry Development Authority in cooperation with IDC International Inc. (for Market Research). Development follows almost 6 months of home work spent on evaluating strength of Egyptian ICT companies versus real needs of ICT markets in both countries among other Gulf countries. N.B. While the development is crucial for Egypt's ICT industry yet regretfully both local & Pan Arab media coverage of the event was minimal in the following two days. Still fact remains that ITIDA in resorting to IDC to prepare for the mission reflects a new vision to depend on accredited proven consultants to enhance virgin ICT markets in GCC & MENA countries not to overlook the Levant region.	Jun 05, 2010
	Annual telecommunications revenues in Egypt are now put at L.E. 40 billion including L.E. 30 billion for mobile telephone lines & L.E. 10 billion for stationery telephone lines. Figure represents almost 3 % of the country's GDP, put at L.E. 1.2 trillion, not so far from international percentages. N.B. Recent quoted media reports indicated that subscribers to the telephone service in the country reach 67 million including 57.4 million to the mobile telephone service.	May 13, 2010
	Apple Computers announced a 131% increase in the sales of I phone during the last quarter drove sales during the quarter to increase by 49% & net profits to increase by 90%. A press release of the company, quoted in the media, indicated the company has sold during the quarter 8.75 million units identified by Apple's COO - chief Operations Officer as sudden (unprecedented) growth rates. Development drove Apple shares price to increase by 5% on the US Stock Exchange. The press release has further revealed that sales of Apple Macintosh computers during the quarter increased by 33% to reach 2.94 million sets while those of I pod instruments declined by 1% to 10.9 million. A quarter page full reportage on the development, published in the media, contains further interesting facts & figures on Apple Co. operations & products deemed of value to concerned businesses & parties.	Apr 22, 2010
	Days later after the ITI - International Telecommunications Institute opened its branch in Dakahliya, to join its other branches in Alexandria, Cairo & Assuit, an agreement was signed between ITIDA & NTR to launch a pilot Cloud Computing Project at Assuit University. Development reflects a certain maturity on the side of the Government & the Ministry of Communications & Information Technology to spread latest I.T. applications & culture country wide, also to extend & strengthen cooperation between the I.T. Sector & the Higher Education Sector.	May 17, 2010
	Egypt I.T. software exports during the last quarter of 2009 & the first quarter of 2010 have reaching \$ 800 million. that was announced by Eng. Wa'el Amin, Head of the Commodity Export Council predicting the figure for the year 2010 to reach \$ 1.1 billion. He added that a strategy is now coordinated with ITIDA - Information Technology Industry Development Authority to increase annual I.T. software exports to \$ 10 billion by 2020. Egypt I.T. software exports during the last quarter of 2009 & the first quarter of 2010 reaching \$ 800 million. N.B. How fast a deep rooted education & higher education reform could adapt to such an optimistic target, that remains to be seen.	Apr 08, 2010

## Internet - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	Egypt Youth is resorting increasingly to S.M.S. in communicating with each other (obviously also with third parties). That was concluded by a study prepared by the Cabinet's IDSC - Information & Decision Support Center showing Egyptians spend annually more than L.E. 600 million on S.M.S., i.e. about L.E. 20 million daily and the figure increases to L.E. 120 million during Ramadan Month & the feasts holidays. An almost one page full briefing of the study, published in the media, is deemed an interesting piece of market literature of use & value to concerned businesses & parties. N.B. Development expands potential for executing advertisement campaigns via S.M.S. It also places demands on service providers to enhance the electronic content industry via Internet to cover more news, social, sports, cultural & other humanitarian events of interest to the Youth.	Jun 24, 2010
	Egypt's Minister of Communications & Information Technology has affirmed that no legal limitations exist against the issuance of a fourth mobile telephone license still the issue is governed by technical & economic factors, also by new services & options to offer. The Minister noted the same applies to offering a second trench of Telecom Egypt shares on the Stock Exchange which also requires us to evaluate its possible impact on the country's mobile telephone market.	May 21, 2010
	Egyptians are the highest spenders on garments, computers & mobile telephone sets in the Middle East & Africa. That was concluded by a study issued by Nielsen Inc. (For Market Research & Economic Studies) which covered 55 countries. Study showed that Egyptians allocate 34 % of their cash surpluses to buy garments & 29 % to buy technology products such as computers & mobile telephone sets (not to overlook access to the Internet driving total Internet users in the country to 17 million lately). Same study also showed that Egyptians are the least to resort to saving part of their cash surpluses.	Jun 10, 2010
	Etisalat of the UAE announced plans to invest in its Egypt operation some L.E. 8 billion (about \$ 1.41 billion) over the next three years. That was circulated by Reuters from Dubai quoting Etisalat Chairman, Mr. Mohamed Omran, indicating that the development would double Etisalat investments in Egypt to L.E. 16 billion. The executive claimed that Etisalat customers' base in the country reached lately 14 million subscribers after three years of operation exceeding all earlier circulated projections. He further noted that Etisalat has now presence in 18 markets in Africa, the Middle East & Asia.	Jun 12, 2010
	France Telecom has revealed that it is considering four or five acquisitions in the Middle East & Africa. That was announced by France Telecom Executive Director for Africa, Middle East & Asia, indicating that his company is not yet ready to acquire minority shares in the beginning. Media reports reminded that CEO of France Telecom has earlier announced that his company may spend up to Euro 7 billion (about \$ 8.5 billion) on acquisitions in Africa & the Middle East over the next 5 years as part of its strategy to double revenues from emerging markets.	Jun 28, 2010
	Fujitsu Egypt revealed its net sales during the year ending March 31, 2010 have exceeded L.E. 300 million. That was announced by Mr. Ashraf Mahmoud, Marketing & Business Development Director of the company, indicating that the figure marks 30% increase above its level in the year ending March 31, 2009. On his side, Director General of Fujitsu Egypt, Eng. Amr Tork, indicated that his company over bridged its restructuring phase over the past period in Europe & the Middle East after it has acquired Siemens shares in Fujitsu Siemens Partnership. The Executive further noted that Fujitsu is now heading to continue its operations in cooperation with Microsoft & Soft Line.	May 03, 2010
	Fujitsu Egypt said it disposes on L.E. 59 million worth of projects on hand to be implemented in favor of different government agencies. That was announced by Eng. Amr Tork, Director General of Fujitsu Egypt, indicating those projects would be executed in favor of the Ministry of Water Resources & Irrigation, the ENR - Egyptian National Railways Authority & the Ministry of Interior. That involves an L.E. 12 million project for the General Authority for Drainage Projects, an L.E. 22 million project for the Mechanical & Electrical Dept. & an L.E. 18 million order to Trans IT Co. to supply 1,000 hand held trains fares ticketing computers linked to a central computer system. It further involves an L.E. 7 million order to supply computers to the Central Traffic Dept.	Jun 28, 2010
	Giant Intel of the US announced its gross revenues during the first quarter of 2010 reached \$ 10.3 billion. Figure marks 44% growth above their level in the comparison quarter of 2009 & exceeded earlier circulated projections of industry analysts that it would range \$ 9.3 billion to \$ 10.1 billion. As regards profits, the company revealed that they increased by almost 400% to \$ 2.44 billion, up from \$ 629 million in the same quarter of 2009. Meanwhile Intel, producing processors for almost 80% of computers world wide, predicted to achieve revenues during the second quarter of 2010 ranging \$ 9.3 billion to \$ 10.6 billion. N.B. To Which extent the release of such a volume of valuable data pertains to Apple sales & profits release, published lately, that remains to be seen.	Apr 22, 2010
	Hosam Al Sakkari from leader of BBC Arabic to Yahoo International, another Egyptian star continuing to shine in the international media business. Mr. El Sakkari was the first Egyptian/ Arab to occupy, for 15 years, the leading post in BBC Arabic since the BBC was established before 38 years. He is deemed an accredited innovator with his launching of the BBC Arabic multimedia T.V. network in complete harmony with T.V., Radio, Internet & Space Channels. In his message to all BBC employees informing them on El Sakkari decision, BBC International President, Mr. Peter Horrox, identified Hosam El Sakkari as a distinguished landmark in the BBC history.	Apr 22, 2010
	IBM of the US said it is pledging \$ 20 billion for further acquisitions over the next 5 years. That was announced by Mr. Samuel Palmisano, CEO of IBM in an attempt to almost double profits per share by 2015 to \$ 20 up from \$ 11.35 at present. That was circulated by DPA from New York indicating that Mr. Palmisano has already spent on acquisitions over the past 8 years a similar amount.	May 14, 2010

## Internet - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	IBM Vice President for Corporate Strategy, Mr. Martin Fleming, promoting the concept of I.T. backed solutions to solve the unaffordable traffic jam on Cairo Streets. The executive assured that it is not too late for Egypt to start this project & that the success of a similar project in Sweden may well encourage the Egyptian Government to take big & fast steps in that direction. Interesting were Mr. Fleming's statements in an interview, published in the media, affirming that the Egyptian (I.T.) market is among the promising markets with higher growth rates compared to other markets like Japan & the US as they are, in his view, already saturated. An almost half page briefing on the interview is deemed an interesting piece of market literature to concerned businesses & parties.	May 19, 2010
	Identified by a higher share of smart mobile telephone sets, total world sales of mobile sets during the first quarter of 2010 were put at 314.7 million marking 17 % growth above their level in the comparison quarter of 2009 but now including 54.3 million smart sets. The later marked 48.7 % increase above their level in the comparison quarter. That was revealed by statistics of Gartner Inc. (for Market Research). Development was mainly attributed to stronger becoming demand & reduced prices. With regards to companies ranking Nokia continued to hold the first post with 35 % market share followed by Samsung, LG, Sony Ericsson & Research in Motion. Newcomers such as Five G of China started joining the list of the biggest ten companies. Also consolidated share of the big five declined to 70.7 % down from 73.3 % in the same quarter of 2009.	May 23, 2010
	In less than a month since launched on 4/3/2010, Apple Computers of the US said it has sold 1 million sets of its I Pad set by the end of the month. Media reports quoted PC World web site indicating I Pad users executed 12 million loading transactions of I Pad applications & solutions. Apart from further 1.5 million books. Site has further quoted Apple CEO, Mr. Steve Jobs, indicating the same said sales figure for I Phone was reached in 74 days. The world highly seen executive revealed that his company is doing its utmost to cope with existing demand on the new product.	May 13, 2010
	In spite of 2009 turbulences after the outbreak of the international economic crisis, Huawei (Communications) of China announced its sales & profits during the year increased by 19 % & 12.2 % respectively. The company said that its annual sales during the year reached \$ 21.8 billion & its net profits reached \$ 2.7 billion. On his side Head of Huawei North Africa was quoted in the media stressing that Huawei solutions contribute in the consolidation of the networks quality & in reducing maintenance costs.	Apr 15, 2010
	International media revealing negotiations are ongoing between Vodafone International of the UK & Telecom Egypt regarding the latter's acquisition of the 55 % stake in Vodafone Egypt under Sterling 3 billion deal. Media reports have quoted a responsible source at Vodafone Egypt indicating that such or similar negotiations between Vodafone International & its local partners, world wide, are a usual development & they do not mean that a deal is concluded. Reports have further quoted sources of Vodafone International indicating that the later has not yet received a formal acquisition offers (from Telecom Egypt). Worth indicating is that Telecom Egypt has acquired few years ago a 45 % stake in Vodafone Egypt. Earlier media reports indicated the said stake has generated L.E. 300 million dividends to Telecom Egypt for the first quarter of 2010. N.B. Meanwhile the daily Asharq Al Awsat of the same date (P. 18) revealed that Reuters has circulated from London similar news quoting a press release of Telecom Egypt disclosing that the company is evaluating at present alternatives to penetrate Egypt's mobile telephone market either via concluding the said acquisition or by applying for a 4th mobile telephone license should it be released by the Egyptian Government.	May 22, 2010
	ITIDA - Information Technology Industry Development Authority announced its intentions to participate on Gitex 2010 exhibition to be held October 17 to 21, 2010 next in Dubai, in the UAE. It said more than 3,500 exhibitors are expected to participate on the event with visitors projected to reach 133,000. Meanwhile ITIDA has quoted formal statistics & analyses predicting spending on I.T. in Egypt to reach \$ 2.1 billion by 2014.	Jun 16, 2010
	MCS, an accredited partner of Juniper Networks & McAfee, also the local partner of Honeywell said it was awarded a contract by the Egyptian Tourism Promotion Authority to revamp its information networks. That was announced by Eng. Tarek Shabaka, MCS Chairman. On his side, MCS Managing Director, Eng. Omar Farouk, revealed that MCS is now preparing to open its branch in Saudi Arabia before the end of 2010.	Apr 19, 2010
	Microsoft announced its net profits during the third quarter of its FY ending March 31, 2010 reached \$ 4.01 billion marking 35% above their level in the same quarter of the previous year. Meanwhile the company revealed that net revenues during the quarter increased by 6% to \$ 14.5 billion.	Apr 24, 2010
	Ministry of Agriculture & Land Reclamation, in cooperation with the Ministry of State for Administrative Development, launching a new I.T. project to electronically link the General Authority for Agrarian Reform with all its subordinated directorates country wide. Scheme will be later on applied on all other agencies reporting to the Ministry, also on subordinated research centers & institutes. On his side Mr. Abaza noted that the project also provides for developing a database for all the Agrarian Reform Authority's properties in the different governorates. N.B. Worth indicating is that the Agrarian Reform Directorates in the Governorates together with subordinated Agrarian Reform Societies are major buyers of yellow dent corn, soybean meal among other agricultural inputs, and that could be well managed by the system to avoid unneeded surplus inventories or supply shortages. Same is said to the planning of the use of highly valued agricultural machinery & equipment.	Jun 23, 2010
	Ministry of Civil Aviation is to soon release a tender for the technological revamping of 12 airports country wide. That was reported in the media quoting Mr. Nader Antar, Regional Director of Cita Co. for Information Technology & Communications, indicating that the tender has been postponed from 2009.	May 26, 2010

## Internet - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	Misr Co. for Central Clearing, Depository & Registry (MCDR) has signed an agreement with the Kuwaiti Stock Exchange to export a most modern swift systems & related hardware assuring smooth links between the Exchange, the Clearing Co. & Banks. MCDR, established in 1996, has become recently the latest and second non-European member of Link Up Markets gateway, a joint venture created in 2008 to improve efficiency and reduce costs of post-trade processing of cross-border securities transactions.	Jun 19, 2010
	Morocco Telecom has announced intentions to offer an 8 % stake in its capital before the end of 2010 & predicted the offering would generate the Moroccan government \$ 1.2 billion revenues. Development was attributed to the Moroccan Government intentions to absorb part of the increasing deficit of the state budget. The Moroccan Ministry of Finance has earlier requested offers from local & international banks or banking consortia to extend financial advice to the deal. Worth indicating is that Morocco Telecom is capitalized at MD 5.27 billion (about \$ 586 million) owned 53 % by Vivendi Group of France, 30 % by the Moroccan Government with the remaining 17 % traded on the Moroccan Stock Exchange. Gross operating revenues of the company in 2009 reached MD 30.3 billion (about \$ 3.4 billion) with net profits reaching MD 9.4 billion (about \$ 1.04 billion).	Jun 29, 2010
	National Mobile (Palestine), 57% owned by Q Tel of Qatar, has decided to offer 30 % of its shares for sale via public subscription in few months. Development took place after 5 months of its operation start after it was issued the license in 2006. Delay in the said start is attributed to Israeli imposed complications. Other major shareholder in the company is the Palestinian Investment Fund with 43% stake. That was announced by Mr. Mohamed Mostafa, Chairman of National Mobile & of the Investment Fund. The offering will result in reducing the Investment Fund & Q Tel stakes to 30% & 40% respectively. Worth indicating is that National Mobile is holder of the second Mobile telephone license in Palestine, with Jawal Co. holder of the first license since the mid nineties disposing on a 2 million customers base. That compares with 160,000 subscribers only to National Mobile network. According to Mr. Mustafa National Mobile has so far invested almost \$ 320 million in the network's infrastructure & the license fee. Meanwhile media reports revealed that Israel prohibits both Jawal & National Mobile from introducing 3G solutions in their networks.	Apr 01, 2010
	NTRA - National Telecommunications Regulatory Authority has issued three licenses for Arabic domains registration services on the Internet (not only one) released earlier for public bidding. Winners include Vodafone Egypt, TE Data, affiliated to Telecom Egypt & LINKdotNET affiliated to Orascom Telecom. Managing Director of TE Data, Eng. Ahmed Osama, was quoted in the media indicating the service will be soon available to companies & individuals. Also executives of both Vodafone Egypt & LINKdotNET have welcomed the development noting that the market is pretty large for each license holder.	Apr 11, 2010
	OT - Orascom Telecom should exit Mobinil should it acquire a share in Vodafone Egypt. That was reported in the media quoting Dr. Amr Badawi, Chairman of NTRA - National Telecommunication Regulatory Authority, commenting on Mr. Naguib Sawires statements, Chairman of OT, revealing OT intentions to compete for the 55% stake offered by Vodafone International in Vodafone Egypt. N.B. the daily Al Alam Al Yom of the same date (P.7) has quoted sources of Vodafone Egypt revealing that STC-Saudi Telecom is one of five companies negotiating with Vodafone International to acquire its 55% stake in Vodafone Egypt.	May 29, 2010
	President Mubarak inaugurating phase one of a new technology investment zone in Maadi, Cairo & Minister Dr. Eng. Tarek Kamel predicting I.T. exports in 2010 to hit the \$ 1.1 billion level (up from \$ 300 million in 2005). Project occupies 75 feddans land (about 315,000 M2 area). Upon completion in 2014 the project would generate 40,000 direct employment opportunities, of which 5,200 opportunities upon the completion of the first phase, and 100,000 indirect opportunities. On his side Minister Dr. Eng. Tarek Kamel revealed that Egypt's ICT industry grew annually by 13 % over the past year reaching (in 2009) L.E. 40 billion, i.e. 3.3 % of the GDP.	Jun 20, 2010
	Recent statistics released by Google on Internet users in the Arab countries showed the number increased from 16.5 million in 2004 to 56 million at present marking 228 % growth. Statistics indicated that Egypt ranked first in terms of annual growth estimated at 20 % followed by Morocco with 18 % & by Saudi Arabia with some 17 %. As regards to Internet spread density the UAE came first with 60 % of population. Statistics further revealed the personal computers population in the Middle East reached at present 26 million sets compared with 11 million sets in 2004. Meanwhile another study prepared by Al Morshedoun Al Arab on Internet users in Egypt (estimated earlier by Yahoo at 16.5 million) showed that 2.3 million users involved during 2009 with E Commerce transactions worth \$ 2.1 billion.	May 02, 2010
	Several agreements were signed with leading I.T. companies of the US providing for more cooperation with Egyptian companies to extend advanced & bilingual outsourcing services from Egypt. Development took place during an Egyptian US business Forum held recently in Washington DC organized by the American Chamber of Commerce & attended by almost 350 businessmen & investors in both countries. Egyptian delegation was headed by Dr. Eng. Tarek Kamel, Egypt's Minister of Communications & Information Technology, who stressed the fact that Egypt now ranks fifth among most promising markets for the outsourcing industry. Agreements were signed between ITIDA - Information Technology Industry Development Authority & Genpact International Co., Invensys Co. & Stream Global Services Co. An almost quarter page full briefing on the event, published in the media, is deemed a useful piece of marketing literature to concerned businesses & parties. More details may be searched at <a href="http://www.genpact.com">www.genpact.com</a> , <a href="http://www.invensys.com">www.invensys.com</a> or <a href="http://www.stream.com">www.stream.com</a>	Jun 23, 2010
	Subscribers to the mobile telephone service by the end of February 2010 have increased to 56.49 million & those to the Internet by the same date to 17 million. That was reported in the media quoting the monthly report released by the Cabinet's IDSC - Information & Decision Support Center indicating the figures mark almost 30 % growth for the mobile telephone service & 21.4 % growth for the Internet users among their levels a year ago.	May 03, 2010

## Internet - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	Subscribers to the mobile telephone service in Egypt by the end of the first quarter of 2010 exceeded 57.4 million. That was revealed in the media indicating that the figure is made up of 26.1 million subscribers to Mobinil marking 1.5 % growth above their level in the comparison quarter & 45.4 % market share, of 24.3 million subscribers to Vodafone Egypt marking 2.5 % growth & 42.3 % market share and more than 7 million subscribers to Etisalat Egypt marking 3 % growth & 12.3 % market share.	May 06, 2010
	Up to fifteen companies may be competing for a fourth mobile telephone license in Iraq to be soon released in an international auction. That was circulated by Reuters from Baghdad quoting Ms. Heyam Al Yaseri, Advisor to the Iraqi Minister of Communications indicating that those companies have expressed interest in the development since announced by the Iraqi Cabinet. They are said to include Verizon Communications of the US, MTN of South Africa, Turkcell of Turkey & Etisalat of the UAE.	May 23, 2010
	Vodafone Egypt revealed its infrastructure investments in 2009 exceeded L.E. 3 billion & predicting such investments in 2010 to also increase. That was announced by Deputy CEO for Technology indicating the customers base reached lately 25 million with the total network's capacity put at 32 million users. The executive also disclosed that the company now disposes on 150 transmission stations driven by solar energy of 100 % Egyptian design.	Apr 29, 2010
	With Mobinil & Vodafone Egypt on top of the list, by the end of September 2009 some forty seven mobile telephone service providers were serving 241 million users in 17 Arab countries & the figure marked some 17 % growth above its level 9 months ago. That was reported in the media quoting a study prepared by Al Morshedoun Al Arab Group indicating that third ranking was STC - Saudi Telecom. Study showed that by that date customers base of the top three reached 23 million, 22 million & 20 million users respectively. In terms of mobile telephone density by that date the UAE ranked first with 193 % density followed by Saudi Arabia with 165 % density.	Apr 15, 2010
	World sales of mobile telephone sets' manufacturers during the first quarter of 2010 put at 294.4 million marking 21.7 % growth above their level in the comparison quarter of 2009, put then at 242.2 million which marked 16.6 % growth above their level in the 2008 comparison quarter. That was revealed in a report prepared by IDC indicating the quarter has witnessed a unique development with Rim Co. (Research in Motion) joining the top 5 leaders of the industry with its Black Berry sets. First ranking on the list was Nokia of Finland with 107.8 million sets sold with 36 % market share (down from 38.4 % in the comparison quarter), followed by Samsung of South Korea with 64.3 million sets sold, yet now with 18.9 % market share. Third ranking was LG, also of South Korea, with 9.3 % market share followed by both Sony Ericsson & RIM with 10.6 million sets sold each ranking fourth which was behind the departure of Motorola from the list.	May 04, 2010
	Yahoo announced its net profits for the first quarter of 2010 have more than doubled to reach \$ 318 million marking 162 % increase above their level in the same quarter of 2009 put then at \$ 118 million. Yahoo revealed that the profits figure includes \$ 78 million exceptional revenues collected from Microsoft. Yahoo has further revealed that its gross revenues during the quarter increased by 1 % to \$ 1.58 billion.	Apr 29, 2010
	Yemen Mobile, operating under the CDMA system, said its net profits for the year 2009 increased by 26 % to YR 19.3 billion up from YR 15.3 billion posted for the year 2008. The company noted it is the third year that profits are increasing after it was restructured as a public shareholding company. The company has further revealed that its total assets by the end of 2009 increased to YR 86 billion up from YR 74.7 billion a year ago. The company is capitalized at YR 42.3 million fully paid up & divided on 84.5 million shares. There exist three other private mobile telephone service providers in the country operating under the GSM system. Total subscribers to the service in the country are now estimated at 7 million. N.B. Yemen population was estimated in 2008 at 23 million & that translates into around 30 % mobile telephone density.	Jun 24, 2010
<b>Fairs and Exhibitions</b>		
	Select Expo 2010 - Exhibition for Computers, Laptops, Copiers, Office Furniture & All Other Office Installations is now to be held July 15 to 18, 2010 at Cairo International Conferences Center. It is organized by Green Land for International Exhibitions & Conferences, Telefax 02 - 25774537/ 25776579/ 25784581 or Mobile 010 - 3648329/ 6106031 or 012 - 3104305.	May 25, 2010
<b>Loans &amp; Grants</b>		
	A consortium of three banks was declared winner of a deal to extend L.E. 7.2 billion syndicated loan to Etisalat Misr to finance its future expansion projects. Consortium groups NBE - National Bank of Egypt, Banque Misr & Abu Dhabi National Bank. Development involves one of the largest financing deals covered in full in 2010. Deal provides for the consortium to arrange & guarantee the offering in full. Loan, identified as a long term loan, includes a \$ 300 million trench. While media reports identified the development as reflecting the confidence of the Egyptian & the Gulf Banking Sector in the strength & solidity of the company, development marks a further tie-in experiment & practice between the Egyptian & the Gulf Banking Sector to the mutual benefit. N.B. Development further reflects a solid & promising future potential of Egypt's telecommunications sector & in its major players.	May 11, 2010
<b>Projects in Pre-Tendering Phase</b>		
	An alliance grouping Global Systems Inc. & Raya Holding for Technology is in agreement to develop a unique data bank project in Cairo to go under L.E. 200 million investments. A contract was signed recently between both parties to implement the project on 3,000 M2 area in New Cairo City. Project goes under financial leasing facilities extended by Raya Holding. Project will be executed under the green construction technologies.	Jun 09, 2010

## Internet - Non Tenders Section

Type	Description	Date Published
<b>Published Co. Performance</b>		
	Consolidated annual profits of all three telephone service providers in Egypt in 2009 declining by 4.2% to L.E. 729 billion down from L.E. 7.6 billion in 2008. Industry experts & analysts, revealing the above, predicted the development was mainly attributed to the losses incurred by Orascom Telecom in the fourth quarter of 2009 confirming that performance of both Telecom Egypt & Mobinil was good during the year.	Apr 01, 2010
	Egypt Telecom SAE announced its consolidated net profits after taxes for the first quarter of 2010 increased to L.E. 993 million with consolidated operating revenues for the quarter put at L.E. 2.5 billion. The company revealed that investment expenditure during the quarter reached L.E. 309 million. Customers' base by the end of the quarter reached 9.2 million marking a continuation of its down trend. Worth indicating is that revenues on the company's investment in Vodafone Egypt during the quarter reached L.E. 300 million, almost 30 % of the company's consolidated net profits. More details upon publishing the full text of the financial statements.	May 14, 2010
	Orascom Telecom Holding SAE, operating under law 95/ 1992 majority owned by Wether Investments Co. of Italy and capitalized at L.E. 899.4 million, fully paid up, has posted for the year of 2009 some L.E. 4.2 billion consolidated net profits before taxes on L.E. 28.4 billion consolidated gross operating revenues among other revenues. Figures compare with L.E.5.05 billion consolidated net profits posted for 2008 on L.E. 29.2 billion consolidated gross operating revenues among other revenues. Meanwhile consolidated net working capital (difference between current assets & current liabilities) as at 12/31/2009 showed a deficit & it has increased to L.E. 8.9 billion up from L.E. 6.8 billion (deficit) a year ago. Consolidated long term liabilities as at the same date, declined to L.E. 28.6 billion down from L.E. 31.7 billion a year ago. Consolidated shareholders net equity as at the same date, excluding minority rights, increased to L.E. 6.8 billion up from L.E. 5.8 billion a year ago. Chairman & Managing Director is Mr. Naguib Sawires. N.B. Above is not more than an indicative briefing on the statements yet final evaluation needs referring to the full text of the statements & to auditors' reports.	Apr 12, 2010

## Microfilm - Tenders Section

## Integrated Jobs

Generating Sector	Subject	Bid Bond	Currency	Publish Date	Expiry Date	Financing
<b>I.T. Telecommunication and Media</b>						
Ministry of Communication & Information Technology, The Finance & Administration Dept.						
	Developing of a bilingual unified electronic archiving & documentation system for some antiquities & monuments displayed in some national & regional museums in Egypt including related databases & high precision pictures thereof, also publishing them on the Internet at web sites of Egyptian Museums. Job goes in cooperation with the Cultural & Natural Heritage Documentation Center & the Supreme Council of Antiquities.	60,000	LE	May 20, 2010	Jul 04, 2010	

## Microfilm - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	Works are almost complete on the secured electronic archiving of all 5 feddans + lots of lands at new cities & their status regarding possible licensing. That was affirmed by Eng. Adel Naguib, First Deputy Chairman of the New Urban Communities Authority, indicating that all relevant data are stored on computers & CDs. Data includes the base of contracting, license status, payment terms, also construction time table, all to be periodically updated.	Jun 25, 2010

## Other Office Equipment - Tenders Section

## Supply Jobs

Generating Sector	Subject	Bid Bond	Currency	Publish Date	Expiry Date	Financing
<b>Banking, Finance &amp; Insurance</b>						
Alexandria University, the Purchases & Stores Dept.,						
	Supply of printing machinery & tools for the University's Print Shop, in Somouha.	70,000	LE	Jun 08, 2010	Jun 23, 2010	

<b>Banque Misr, General Dept for Engineering Affairs</b>						
	Supply & erection of (a) power generators & (b) UPS instruments at different subordinated branches.	N/A	LE	Apr 06, 2010	May 05, 2010	
<b>Cairo Public Transport Authority, Central Dept. for Contracts &amp; Purchases</b>						
	Supply of (a) printed stationery, also (b) digital illuminated electronic controlled path & traffic guidance boards.	25,000 & 15,000	LE	May 22, 2010	Jun 03, 2010	
<b>Cairo University Hospitals, the Stores &amp; Supplies Dept.</b>						
	Supply of (a) a computer & a laptop, (b) a computer, computer printers, an LCD screen, a laptop, an optical scanner & a router for x - ray instruments, also (c) stationery & office requisites. Deadlines 6/29, 7/1 & 7/4/2010.	600 & 3,000 & 10,000	LE	Jun 17, 2010	Jul 04, 2010	
<b>Cairo University, National Cancer Institute Fom El Khalig</b>						
	Supply of (a) a UPS instrument, also (b) an integrated high precision operation theater.	500 & 35,000	LE	Jun 22, 2010	Jul 11, 2010	
<b>Egypt Air Co. for Auxiliary Industries, The Cashier</b>						
	Supply of (a) spiral wire & rings for binding, (b) metallic fasteners for box files & rivets, (c) transparent plastic sheets & sky plastic in colors, (d) film rolls (61 x 86.7 cms.), also films developer & fixing agent, (e) offset inks, silk screen, humidifying solution & moleskin, (f) 80 gms. imported white copying paper in 60 x 84.5 cms. sheets & (g) 70, 80 & 100 gms. white printing paper in 70 x 100 cms. sheets. Deadlines 7/12, 7/13, 7/14, 7/14, 7/15, 7/15 & 7/18/2010.	1,500 & 6,000 & 11,000 & 2,000 & 2,500 & 2,000 & 16,000	LE	Jun 11, 2010	Jul 18, 2010	
	Supply of (a) different gramage white & colored Bristol paper in 70 X 100 cms. sheets, (b) white & colored self carbonized paper in 70 x 100 cms. sheets, (c) different gramage regular & shiny cochee paper in 70 x 100 cms. sheets, (d) glue & stitching wire among other binding requisites (e) different quality carton & agendas & (f) cellophane polypropylene ribbons on reels treated on both sides. Deadlines 7/18, 7/19, 7/19, 7/20, 7/20 & 7/21/2010.	5,300 & 8,000 & 14,000 & 2,000 & 1,500 & 2,300	LE	Jun 11, 2010	Jul 21, 2010	
<b>Egyptian General Authority for Books, General Dept. for stores &amp; Purchases</b>						
	Supply of (a) printing films & developer, (b) printing paper & cochee paper, (c) computers, printers & a computers network & (d) toner & copying paper. Deadlines 4/21, 4/26, 4/27 & 4/28/2010.	3,000 & 20,000 & 5,000 & 1,500	LE	Apr 10, 2010	Apr 28, 2010	
<b>Egyptian Taxes Authority, The Cashier</b>						
	Supply of A4 sized computer continuous forms.	15,000	LE	Jun 14, 2010	Jun 27, 2010	
<b>Ministry of Health, General Secretariat for Specialized Medical Centers, Minya Dwelling Center, The Cashier</b>						
	Supply of stationery & office requisites.	24,000	LE	Apr 02, 2010	Apr 20, 2010	
<b>Ministry of State for Economic Development, The Cashier</b>						
	Supply of printing & copying paper to the Ministry & to CAPMAS - Central Agency for Public Mobilization & Statistics.	12,338	LE	Apr 28, 2010	May 10, 2010	

<b>Ministry of Tourism, the General Secretariat, The Cashier</b>						
	Supply of I.T. equipment & software including computers, printers & scanners.	18,395	LE	May 08, 2010	May 25, 2010	
<b>Misr International Hospital, The Cashier</b>						
	Supply of (a) uniforms & fixture, also (b) stationery & office requisites.	12,500 & 3,000	LE	Apr 24, 2010	May 11, 2010	
<b>National Co. for Wagonlit Services Management, The Cashier</b>						
	Supply of (a) packaging & wrapping requisites made of paper, plastics & glass, (b) cleansers & cleaning equipment, chemicals & detergents, also (c) printed stationery, also toner for copiers, printers & telefax machines. Deadlines 5/24, 5/25 & 5/26/2010.	50,000 & 10,000 & 25,000	LE	May 02, 2010	May 26, 2010	
<b>National Post Office, the Requirements Division</b>						
	Supply of (a) 100 large sized cash counting machines & (b) 150 small sized cash counting machines in two lots.	26,000 & 30,000	LE	Apr 21, 2010	May 23, 2010	
	Supply of different speed electric mail franking machines including (a) 30,000 to 40,000 letters/ hour, (b) 10,000 letters/ hour & (c) 5,000 letters/ hour in three lots.	18,000 & 40,000 & 10,000	LE	Apr 30, 2010	May 27, 2010	
<b>Potable Water &amp; Sanitary Drainage Co. in Matrouh, The Cashier</b>						
	Supply of computers, related auxilliary equipment & toner.	12,000	LE	Apr 09, 2010	Apr 29, 2010	
<b>Potable Water &amp; Sanitary Drainage Co. in Oena, The Cashier</b>						
	Supply of computers, related auxilliary equipment & copiers.	20,000	LE	Apr 03, 2010	Apr 19, 2010	
<b>Potable Water Co. of Greater Cairo, Contracts &amp; Purchases Dept.</b>						
	Supply of (a) one color printer to print up to 44 inch size sheets, also (b) printed stationery.	1,000 & 13,500	LE	Apr 04, 2010	May 06, 2010	
<b>Real Estate Taxes Authority</b>						
	Supply of box files, envelopes & barcode reels for the preservation of tax declarations in 3 lots.	10,000 & 1,500 & 4,000	LE	May 14, 2010	May 19, 2010	
<b>Vacsera - Biological Products &amp; Vaccines Holding Co., Egyptian Co. for Blood Transfusion Services, The Cashier</b>						
	Supply of (a) diagnostic kits (Chemiluminescent Technology), (b) requisites for barcode printers & (c) toner for printers, copiers & telefax machines. Deadlines 5/4, 5/5 & 5/6/2010.	35,000 & 500 & 1,000	LE	Apr 15, 2010	May 06, 2010	

## Other Office Equipment - Non Tenders Section

<u>Type</u>	<u>Description</u>	<u>Date Published</u>
<b>Fairs and Exhibitions</b>		
	Inter Office Egypt 2010 - the International Office Automation & Facilities Exhibition is now to be held April 14 to 16, 2010 at Cairo International Conferences Center. Event is held under the auspices of the Ministry of Trade & Industry & that of State for Administrative Development. Event addresses copiers & printers, communication systems & networks, office solutions & applications, office furniture & internal décor, audiovisual equipment & installations, office stationery & requisites, air conditioning, lighting & control systems, Internet services, also banking & insurance services. Event is organized by MTF - Middle East Trade Fairs with offices at 31 Al Ansar St., Dokki, Giza, Tel. 02 - 33357494/ 37612758, Fax. 02 - 37617898, E Mail info@interofficeegypt.com and web site www.interofficeegypt.com.	Apr 11, 2010
	Select Expo 2010 - Exhibition for Computers, Laptops, Copiers, Office Furniture & All Other Office Installations is now to be held July 15 to 18, 2010 at Cairo International Conferences Center. It is organized by Green Land for International Exhibitions & Conferences, Telefax 02 - 25774537/ 25776579/ 25784581 or Mobile 010 - 3648329/ 6106031 or 012 - 3104305.	May 25, 2010
<b>Projects in Pre-Tendering Phase</b>		
	Mintra - Misr for Industry & Trade Ltd., a long established & leading paper converting & exporting company located at Nasr City Public Free Zone, is progressing with its \$ 10 million expansion plan to double its daily production capacity from 100 tons to 200 tons. That was announced by Mr. Hani Cassis, Mintra Managing Director, indicating the above is part of the company's strategy to increase annual exports to L.E. 1 billion by the year 2011. More details may be searched at www.mintra.com.eg	Apr 27, 2010

## Tele Education - Non Tenders Section

<u>Type</u>	<u>Description</u>	<u>Date Published</u>
<b>Business News</b>		
	A memorandum of cooperation was signed between NTI-National Telecommunication Institute & the Police Academy to cooperate in fields related to Tele Education. The document provides for the conversion of a set of educational subjects of the Academy to be accessed on remote, electronic, interactive basis before offered to students of the Police Academy. It is deemed as part of the Academy's I.T. infrastructure revamping scheme. N.B. Development may further pave the way for a similar memorandum with the Ministry of Defense. Still a big interrogation mark exists about the reaction of the Ministries of Education/ Higher Education.	May 03, 2010

## Telecommunication Equipment &amp; Works - Tenders Section

## Integrated Jobs

<u>Generating Sector</u>	<u>Subject</u>	<u>Bid Bond</u>	<u>Currency</u>	<u>Publish Date</u>	<u>Expiry Date</u>	<u>Financing</u>
<b>Airports &amp; Ports</b>						
<b>EETC - Egyptian Electricity Transmission Co., Central Egypt Electricity Zone, The Cashier</b>						
	Supply & erection of communication instruments to link Kafr El Zayyat, Basous, Abu Zaabal & Cairo 500 kV transformers stations with the National Energy Control Center on turn key basis.	80,000	LE	Jun 30, 2010	Aug 05, 2010	
<b>Ein Shams University, the Purchases Dept., The Cashier</b>						
	Revamping of the I.T. infrastructure at the Girls College.	15,000	LE	Jun 03, 2010	Jun 14, 2010	
<b>Ministry of Communication &amp; Information Technology, The Finance &amp; Administration Dept.</b>						
	Implementing a project providing for the extension of a high quality preventive medicine services via telephone calls around the clock. Job goes in cooperation with the Ministry of Health.	25,000	LE	May 04, 2010	May 12, 2010	
<b>Ministry of Higher Education, Projects Management Unit, Higher Education Enhancement Project, The Cashier</b>						
	Conducting the required Information & communication works for the equipping of the National Center for the Skills Enhancement of the University Staff & other University Executives.	N/A	LE	Apr 19, 2010	May 12, 2010	
<b>Port Said Port Authority</b>						
	Conducting the annual maintenance works for the electricity & communication facilities at Port Said western port.	12,000	LE	Apr 27, 2010	May 23, 2010	
<b>Telecom Egypt SAE, the Central Stores &amp; Purchases Dept., c/o Opera Exchange</b>						
	Repair of some power factor improvement units installed at some subordinated telephone exchanges within Greater Cairo. Job is divisible.	2 %	LE	Apr 28, 2010	May 25, 2010	

## Supply Jobs

<u>Generating Sector</u>	<u>Subject</u>	<u>Bid Bond</u>	<u>Currency</u>	<u>Publish Date</u>	<u>Expiry Date</u>	<u>Financing</u>
<b>Education</b>						
<b>Education Development Fund, The Cashier</b>						
	Supply of information technology & communication systems required for the Nile Schools Chain including computers & networks.	400,000	LE	Jun 30, 2010	Jul 15, 2010	
<b>Ministry of Education, Purchases &amp; Stores Dept.</b>						
	Request of offers for the rental of space channels on satellites to support the educational system at 1,000 schools using V SAT communication instruments of total 20 MHZ/ second for three years.	70,000	LE	Jun 22, 2010	Jul 18, 2010	

## Telecommunication Equipment &amp; Works - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	A high ranking Maltese business delegation is exploring investment opportunities on Egypt ICT market. Delegation is headed by the Maltese Minister of Infrastructure, Transport & Communications. The delegation met with Dr. Eng. Tarek Kamel, Egypt Minister of Communications & Information Technology, who made a presentation of opportunities offered by the country's ICT. The Maltese side expressed interest in benefiting from Egypt's experiences in managing the Electronic Education Centers & in that of smart villages projects. An invitation was directed by the Maltese Minister to Dr. Kamel to visit Malta in October 2010 next to attend the inauguration of the first smart village in the Island.	Jun 08, 2010
	Aerial mapping & surveys via satellites are gaining more ground in managing & controlling lands & properties. Weeks after our earlier reporting on both the Ministry of Agriculture & Land Reclamation & that of Water Resources & irrigation having resorted to aerial mapping & surveys via satellites to control unauthorized property rights & putting under hold huge areas of lands & aquatic surfaces, media has reported that a similar measure was recently taken by the Ministry of State for Environment Affairs to control any unauthorized allegations on natural protectorates & that such mapping & surveys were already completed for 10 protectorates & works continue on others.	May 26, 2010
	Almost 40 Egyptian ICT companies are exploring potential cooperation & business alliances with counter partners in Saudi Arabia & the UAE. Move is sponsored by both ITIDA - Information Technology Industry Development Authority in cooperation with IDC International Inc. (for Market Research). Development follows almost 6 months of home work spent on evaluating strength of Egyptian ICT companies versus real needs of ICT markets in both countries among other Gulf countries. N.B. While the development is crucial for Egypt's ICT industry yet regretfully both local & Pan Arab media coverage of the event was minimal in the following two days. Still fact remains that ITIDA in resorting to IDC to prepare for the mission reflects a new vision to depend on accredited proven consultants to enhance virgin ICT markets in GCCC & MENA countries not to overlook the Levant region.	Jun 05, 2010
	Annual telecommunications revenues in Egypt are now put at L.E. 40 billion including L.E. 30 billion for mobile telephone lines & L.E. 10 billion for stationery telephone lines. Figure represents almost 3 % of the country's GDP, put at L.E. 1.2 trillion, not so far from international percentages. N.B. Recent quoted media reports indicated that subscribers to the telephone service in the country reach 67 million including 57.4 million to the mobile telephone service.	May 13, 2010
	Apple Computers announced a 131% increase in the sales of I phone during the last quarter drove sales during the quarter to increase by 49% & net profits to increase by 90%. A press release of the company, quoted in the media, indicated the company has sold during the quarter 8.75 million units identified by Apple's COO - chief Operations Officer as sudden (unprecedented) growth rates. Development drove Apple shares price to increase by 5% on the US Stock Exchange. The press release has further revealed that sales of Apple Macintosh computers during the quarter increased by 33% to reach 2.94 million sets while those of I pod instruments declined by 1% to 10.9 million. A quarter page full reportage on the development, published in the media, contains further interesting facts & figures on Apple Co. operations & products deemed of value to concerned businesses & parties.	Apr 22, 2010
	Bilateral foreign trade volume between Egypt & the UAE in 2009 is put at 1.1 billion down from \$ 1.4 billion before the outbreak of the international financial crisis. That was announced by Egypt's Minister of Investment, Dr. Mahmoud Mohie El Din, during his visit to the UAE predicting that a plan is being negotiated with UAE officials to increase the said volume to \$ 2.4 billion over the next three years. The Minister revealed that some 277 UAE companies were constituted in Egypt over the past five years driving total number of UAE companies registered in Egypt to 492 involving \$ 4.3 billion issued capital with the telecommunications sector capturing 50 % of the figure followed by the banking sector, the financial services & insurance sectors ranking second.	May 21, 2010
	bSolutions.com offers the first hosted Microsoft Customer Relationship Management (CRM) solution available in English & Arabic, enabling companies of all sizes to allocate their spending as they see fit, without the initial bulk investment. Microsoft Dynamics CRM enhances the business's ability to boost its sales, customer service, productivity & marketing communications. As a hosted solution, it allows for easy deployment, software upgrades, enhanced analysis of customer information, data management & increased secure storage. According to Gartner Inc., technology analyst firm, in 2009 the global cloud computing market saw a nearly 18% increase in revenues reaching a total of US\$7.5 billion, since 2008. Gartner predicts continued growth, with total revenues reaching around US\$14 billion by the year 2013; hence, the CRM market can expect some major growth as well. LINK Development is giving its customers the decision power to choose between on-premise & hosted solution packages.	Apr 29, 2010
	Cairo has hosted successfully a two days African Forum (the third) on information technology & telecommunications related to civil aviation & airports. Event was organized by SITA Telecommunications in cooperation with the African Airlines Association & the African Airports International Council under attendance of more than 100 experts of the Civil Aviation Industry. A special weight was given during the Forum to the crucial need to enhance air transport safety & security in 2010 witnessing gamed of the World Cup, to be held in South Africa.	Jun 09, 2010
	Egypt Minister of Finance has launched the start of an important I.T. project to mechanize/ computerize government accounts as a mean to tighten control on public expenditure. Project is part of the Ministry's & Government's plans to enhance & upgrade the management of financial policies, public spending systems & the electronic collection of revenues. Most important in the project, in the Minister's words, is that it applies international criteria in the preparation & implementation of the State's Budget. It further enables a smooth & efficient management of the State's cash flow. N.B. Development opens huge new horizons & potential for Egypt I.T. Market coupled with impressive demand on I.T. training apart from a long list of back up products & services.	Jun 16, 2010

## Telecommunication Equipment &amp; Works - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	Egypt Youth is resorting increasingly to S.M.S. in communicating with each other (obviously also with third parties). That was concluded by a study prepared by the Cabinet's IDSC - Information & Decision Support Center showing Egyptians spend annually more than L.E. 600 million on S.M.S., i.e. about L.E. 20 million daily and the figure increases to L.E. 120 million during Ramadan Month & the feasts holidays. An almost one page full briefing of the study, published in the media, is deemed an interesting piece of market literature of use & value to concerned businesses & parties. N.B. Development expands potential for executing advertisement campaigns via S.M.S. It also places demands on service providers to enhance the electronic content industry via Internet to cover more news, social, sports, cultural & other humanitarian events of interest to the Youth.	Jun 24, 2010
	Egypt's Minister of Communications & Information Technology has affirmed that no legal limitations exist against the issuance of a fourth mobile telephone license still the issue is governed by technical & economic factors, also by new services & options to offer. The Minister noted the same applies to offering a second trench of Telecom Egypt shares on the Stock Exchange which also requires us to evaluate its possible impact on the country's mobile telephone market.	May 21, 2010
	Egyptian Greek trade & investment ties are projected to witness a certain boom in various fields to follow two meetings held earlier between both countries Presidents in less than three months. That was reported in the media quoting the Media Councilor at the Greek Embassy in Cairo reminding that diplomatic relations between Egypt & Greece backdates 1833. The official noted that bilateral foreign trade volume during the first half of 2009 reached Euro 261 million up from Euro 216 million during the same period of 2008. Figure is made up of Euro 161 million Egyptian exports to Greece & Euro 100 million Egyptian imports there from. The official further revealed that Greek investments in Egypt are now estimated at Euro 800 million. With regards Egyptian investments in Greece, the official noted that Orascom Telecom owns 51 % of the Tellas Co. for Communications & has lately acquired Tim Hellas Co. for Mobile Telephone Service under Euro 3.4 billion deal. There also exists another joint project between both countries for the manufacturing, assembly & marketing of vehicles & buses.	Jun 17, 2010
	Egyptians are the highest spenders on garments, computers & mobile telephone sets in the Middle East & Africa. That was concluded by a study issued by Nielsen Inc. (For Market Research & Economic Studies) which covered 55 countries. Study showed that Egyptians allocate 34 % of their cash surpluses to buy garments & 29 % to buy technology products such as computers & mobile telephone sets (not to overlook access to the Internet driving total Internet users in the country to 17 million lately). Same study also showed that Egyptians are the least to resort to saving part of their cash surpluses.	Jun 10, 2010
	Etisalat of the UAE announced plans to invest in its Egypt operation some L.E. 8 billion (about \$ 1.41 billion) over the next three years. That was circulated by Reuters from Dubai quoting Etisalat Chairman, Mr. Mohamed Omran, indicating that the development would double Etisalat investments in Egypt to L.E. 16 billion. The executive claimed that Etisalat customers' base in the country reached lately 14 million subscribers after three years of operation exceeding all earlier circulated projections. He further noted that Etisalat has now presence in 18 markets in Africa, the Middle East & Asia.	Jun 12, 2010
	France Telecom has revealed that it is considering four or five acquisitions in the Middle East & Africa. That was announced by France Telecom Executive Director for Africa, Middle East & Asia, indicating that his company is not yet ready to acquire minority shares in the beginning. Media reports reminded that CEO of France Telecom has earlier announced that his company may spend up to Euro 7 billion (about \$ 8.5 billion) on acquisitions in Africa & the Middle East over the next 5 years as part of its strategy to double revenues from emerging markets.	Jun 28, 2010
	Fujitsu Egypt said it disposes on L.E. 59 million worth of projects on hand to be implemented in favor of different government agencies. That was announced by Eng. Amr Tork, Director General of Fujitsu Egypt, indicating those projects would be executed in favor of the Ministry of Water Resources & Irrigation, the ENR - Egyptian National Railways Authority & the Ministry of Interior. That involves an L.E. 12 million project for the General Authority for Drainage Projects, an L.E. 22 million project for the Mechanical & Electrical Dept. & an L.E. 18 million order to Trans IT Co. to supply 1,000 hand held trains fairs ticketing computers linked to a central computer system. It further involves an L.E. 7 million order to supply computers to the Central Traffic Dept.	Jun 28, 2010
	Identified by a higher share of smart mobile telephone sets, total world sales of mobile sets during the first quarter of 2010 were put at 314.7 million marking 17 % growth above their level in the comparison quarter of 2009 but now including 54.3 million smart sets. The later marked 48.7 % increase above their level in the comparison quarter. That was revealed by statistics of Gartner Inc. (for Market Research). Development was mainly attributed to stronger becoming demand & reduced prices. With regards to companies ranking Nokia continued to hold the first post with 35 % market share followed by Samsung, LG, Sony Ericsson & Research in Motion. Newcomers such as Five G of China started joining the list of the biggest ten companies. Also consolidated share of the big five declined to 70.7 % down from 73.3 % in the same quarter of 2009.	May 23, 2010
	In less than a month since launched on 4/3/2010, Apple Computers of the US said it has sold 1 million sets of its I Pad set by the end of the month. Media reports quoted PC World web site indicating I Pad users executed 12 million loading transactions of I Pad applications & solutions. Apart from further 1.5 million books. Site has further quoted Apple CEO, Mr. Steve Jobs, indicating the same said sales figure for I Phone was reached in 74 days. The world highly seen executive revealed that his company is doing its utmost to cope with existing demand on the new product.	May 13, 2010

## Telecommunication Equipment &amp; Works - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	International media revealing negotiations are ongoing between Vodafone International of the UK & Telecom Egypt regarding the latter's acquisition of the 55 % stake in Vodafone Egypt under Sterling 3 billion deal. Media reports have quoted a responsible source at Vodafone Egypt indicating that such or similar negotiations between Vodafone International & its local partners, world wide, are a usual development & they do not mean that a deal is concluded. Reports have further quoted sources of Vodafone International indicating that the later has not yet received a formal acquisition offers (from Telecom Egypt). Worth indicating is that Telecom Egypt has acquired few years ago a 45 % stake in Vodafone Egypt. Earlier media reports indicated the said stake has generated L.E. 300 million dividends to Telecom Egypt for the first quarter of 2010. N.B. Meanwhile the daily Asharq Al Awsat of the same date (P. 18) revealed that Reuters has circulated from London similar news quoting a press release of Telecom Egypt disclosing that the company is evaluating at present alternatives to penetrate Egypt's mobile telephone market either via concluding the said acquisition or by applying for a 4th mobile telephone license should it be released by the Egyptian Government.	May 22, 2010
	ITIDA - Information Technology Industry Development Authority announced its intentions to participate on Gitex 2010 exhibition to be held October 17 to 21, 2010 next in Dubai, in the UAE. It said more than 3,500 exhibitors are expected to participate on the event with visitors projected to reach 133,000. Meanwhile ITIDA has quoted formal statistics & analyses predicting spending on I.T. in Egypt to reach \$ 2.1 billion by 2014.	Jun 16, 2010
	L.E. 37 million project awarded for the supply & erection of a fiber optics communication network to serve all public locations & stations of the Cairo First & Second Metro Lines. Winner is an alliance of two companies including Summit Technology Solutions & Tel Sol with the project scheduled for completion in 12 months. Client is the Egyptian Co. for the Management & Operation of the Metro. Project will also provide for replacing the traditional metro tickets with smart cards, also with the revamping of wireless communication between the Metro different establishments & the rolling stock. More details may be searched at <a href="http://www.summit-mea.com">www.summit-mea.com</a>	Jun 07, 2010
	Ministry of Agriculture & Land Reclamation, in cooperation with the Ministry of State for Administrative Development, launching a new I.T. project to electronically link the General Authority for Agrarian Reform with all its subordinated directorates country wide. Scheme will be later on applied on all other agencies reporting to the Ministry, also on subordinated research centers & institutes. On his side Mr. Abaza noted that the project also provides for developing a database for all the Agrarian Reform Authority's properties in the different governorates. N.B. Worth indicating is that the Agrarian Reform Directorates in the Governorates together with subordinated Agrarian Reform Societies are major buyers of yellow dent corn, soybean meal among other agricultural inputs, and that could be well managed by the system to avoid unneeded surplus inventories or supply shortages. Same is said to the planning of the use of highly valued agricultural machinery & equipment.	Jun 23, 2010
	Ministry of Civil Aviation is to soon release a tender for the technological revamping of 12 airports country wide. That was reported in the media quoting Mr. Nader Antar, Regional Director of Cita Co. for Information Technology & Communications, indicating that the tender has been postponed from 2009.	May 26, 2010
	Misr Co. for Central Clearing, Depository & Registry (MCDR) has signed an agreement with the Kuwaiti Stock Exchange to export a most modern swift systems & related hardware assuring smooth links between the Exchange, the Clearing Co. & Banks. MCDR, established in 1996, has become recently the latest and second non-European member of Link Up Markets gateway, a joint venture created in 2008 to improve efficiency and reduce costs of post-trade processing of cross-border securities transactions.	Jun 19, 2010
	Morocco Telecom has announced intentions to offer an 8 % stake in its capital before the end of 2010 & predicted the offering would generate the Moroccan government \$ 1.2 billion revenues. Development was attributed to the Moroccan Government intentions to absorb part of the increasing deficit of the state budget. The Moroccan Ministry of Finance has earlier requested offers from local & international banks or banking consortia to extend financial advice to the deal. Worth indicating is that Morocco Telecom is capitalized at MD 5.27 billion (about \$ 586 million) owned 53 % by Vivendi Group of France, 30 % by the Moroccan Government with the remaining 17 % traded on the Moroccan Stock Exchange. Gross operating revenues of the company in 2009 reached MD 30.3 billion (about \$ 3.4 billion) with net profits reaching MD 9.4 billion (about \$ 1.04 billion).	Jun 29, 2010
	National Mobile (Palestine), 57% owned by Q Tel of Qatar, has decided to offer 30 % of its shares for sale via public subscription in few months. Development took place after 5 months of its operation start after it was issued the license in 2006. Delay in the said start is attributed to Israeli imposed complications. Other major shareholder in the company is the Palestinian Investment Fund with 43% stake. That was announced by Mr. Mohamed Mostafa, Chairman of National Mobile & of the Investment Fund. The offering will result in reducing the Investment Fund & Q Tel stakes to 30% & 40% respectively. Worth indicating is that Notional Mobile is holder of the second Mobile telephone license in Palestine, with Jawal Co. holder of the first license since the mid nineties disposing on a 2 million customers base. That compares with 160,000 subscribers only to National Mobile network. According to Mr. Mustafa National Mobile has so far invested almost \$ 320 million in the network's infrastructure & the license fee. Meanwhile media reports revealed that Israel prohibits both Jawal & National Mobile from introducing 3G solutions in their networks.	Apr 01, 2010
	Negotiations are to start in few days between OT - Orascom Telecom & the Algerian government regarding Orascom Algerian Branch (Djizi) & the file will be managed by the Algerian Prime Minister. Development followed OT formal readiness for negotiations should the Algerian Government is willing for an acquisition utilizing its pre-emption right. Also in a sign of good will OT has announced it has stopped its negotiations with MTN of South Africa on the same issue. Worth indicating is that Djizi generated in 2009 almost 37 % of OT consolidated revenues.	Jun 05, 2010

## Telecommunication Equipment &amp; Works - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	NTRA - National Telecommunications Regulatory Authority has revealed that licenses for the construction of towers to support the mobile telephone networks to be (now) released for public bidding in a month time. That was announced by Dr. Eng. Alaa Badawi, Chairman of NTRA, indicating the development is pending the completion of regulations & codes for the construction of such towers, also of criteria for the selection of license holders. While the Executive gave no mention to the number of those licenses, media reports quoted a source of the NTRA (who preferred not to be named) predicting two licenses will be issued, still media reports disclosed that NTRA executives rejected to comment on the issue. On his side, head of Etisal Society, Eng. Tarek Al Hemeili, was quoted in the media assuring the (actual) need to issue such licenses (after subscribers to the mobile telephone service exceeded 57.4 million by March 31, 2010). The Executive stressed the need to issue more than 2 licenses to overcome possible informal alliances. The Executive "assured" the issue is a must to avail fair & factual competition away from monopoly practices. He further revealed that all three service providers need to build annually 500 to 600 small & large sized towers & stations, each involving L.E. 100,000 to L.E. 500,000 investments. N.B. Observers raised questions about the delay in issuing such licenses, about the responsibility for the built towers, about the expenditure on the construction of such towers over the past 12-13 years also about the number of involved contractors.	May 07, 2010
	NTRA - National Telecommunications Regulatory Authority intending to issue new regulations for the import of mobile telephone sets, the selling of mobile telephone lines on the domestic market & the update of subscribers data. Development came at a time when both Mobinil & Vodafone Egypt confirmed that they are the most harmed from the wide spread of mobile telephone lines with no data of their holders. Both companies indicated that strict measures were taken towards traders & owners of (public) communication offices, nevertheless lines are still sold on the streets. Unnamed sources of the NTRA were quoted in the media indicating that penalties will be applied on violators. Meanwhile industry executives quoted in the media called for linking the selling of mobile telephone lines to the national ID number & code of buyers. N.B. Development disclosed the volume of the secret (dirty) economy practices which governed a (reasonable) share of the country's mobile telephone market (not only) in terms of selling mobile telephone lines with lots of interrogation marks on the related business of (wholesale) trading of prepaid cards. N.B. More details may be searched at <a href="http://www.ntra.com">www.ntra.com</a>	Apr 16, 2010
	OT - Orascom Telecom should exit Mobinil should it acquire a share in Vodafone Egypt. That was reported in the media quoting Dr. Amr Badawi, Chairman of NTRA - National Telecommunication Regulatory Authority, commenting on Mr. Naguib Sawires statements, Chairman of OT, revealing OT intentions to compete for the 55% stake offered by Vodafone International in Vodafone Egypt. N.B. the daily Al Alam Al Yom of the same date (P.7) has quoted sources of Vodafone Egypt revealing that STC-Saudi Telecom is one of five companies negotiating with Vodafone International to acquire its 55% stake in Vodafone Egypt.	May 29, 2010
	President Mubarak inaugurating phase one of a new technology investment zone in Maadi, Cairo & Minister Dr. Eng. Tarek Kamel predicting I.T. exports in 2010 to hit the \$ 1.1 billion level (up from \$ 300 million in 2005). Project occupies 75 feddans land (about 315,000 M2 area). Upon completion in 2014 the project would generate 40,000 direct employment opportunities, of which 5,200 opportunities upon the completion of the first phase, and 100,000 indirect opportunities. On his side Minister Dr. Eng. Tarek Kamel revealed that Egypt's ICT industry grew annually by 13 % over the past year reaching (in 2009) L.E. 40 billion, i.e. 3.3 % of the GDP.	Jun 20, 2010
	Raya Holding for Technology & Communications SAE increasing its issued capital by L.E. 25.9 million to L.E. 310.8 million by the issuance of 5,180,000 shares bearing L.E. 5 nominal value each. Shares will be distributed among shareholders at a rate of one new share for each 11 old shares. Development was also accompanied by the fixing of the company's authorized capital at L.E. 1 billion. P.	May 13, 2010
	Several agreements were signed with leading I.T. companies of the US providing for more cooperation with Egyptian companies to extend advanced & bilingual outsourcing services from Egypt. Development took place during an Egyptian US business Forum held recently in Washington DC organized by the American Chamber of Commerce & attended by almost 350 businessmen & investors in both countries. Egyptian delegation was headed by Dr. Eng. Tarek Kamel, Egypt's Minister of Communications & Information Technology, who stressed the fact that Egypt now ranks fifth among most promising markets for the outsourcing industry. Agreements were signed between ITIDA - Information Technology Industry Development Authority & Genpact International Co., Invensys Co. & Stream Global Services Co. An almost quarter page full briefing on the event, published in the media, is deemed a useful piece of marketing literature to concerned businesses & parties. More details may be searched at <a href="http://www.genpact.com">www.genpact.com</a> , <a href="http://www.invensys.com">www.invensys.com</a> or <a href="http://www.stream.com">www.stream.com</a>	Jun 23, 2010
	Subscribers to the mobile telephone service by the end of February 2010 have increased to 56.49 million & those to the Internet by the same date to 17 million. That was reported in the media quoting the monthly report released by the Cabinet's IDSC - Information & Decision Support Center indicating the figures mark almost 30 % growth for the mobile telephone service & 21.4 % growth for the Internet users among their levels a year ago.	May 03, 2010
	Subscribers to the mobile telephone service in Egypt by the end of May 2010 reached 59 million. That was reported in the media quoting statistics of the Ministry of Telecommunications & Information Technology indicating that 1 million new subscribers joined the service in May 2010. Media reports have further quoted the Minister, Dr. Eng. Tarek Kamel, indicating that most serious studies are now made for the option of launching a fourth mobile telephone network claiming the market could digest such a development.	Jun 17, 2010
	Subscribers to the mobile telephone service in Egypt by the end of the first quarter of 2010 exceeded 57.4 million. That was revealed in the media indicating that the figure is made up of 26.1 million subscribers to Mobinil marking 1.5 % growth above their level in the comparison quarter & 45.4 % market share, of 24.3 million subscribers to Vodafone Egypt marking 2.5 % growth & 42.3 % market share and more than 7 million subscribers to Etisalat Egypt marking 3 % growth & 12.3 % market share.	May 06, 2010

## Telecommunication Equipment &amp; Works - Non Tenders Section

Type	Description	Date Published
<b>Business News</b>		
	Telecom Egypt is promoting its sales of stationery telephone lines for households by exempting subscribers from installation costs plus providing for 3,000 minutes free calls. Package is valid for three months as of 5/1/2010 & provides also for extending the so called telephone call stopper unless inserting a certain code for a period of 6 months. On top subscribers will be granted one minute free for each minute called at a monthly maximum of 260 minutes. With regards governorates' calls a free minute will be granted on each minute called at a monthly maximum of 150 minutes.	Apr 29, 2010
	Under backing & support from ITIDA - Information Technology Industry Development Authority some 25 Egyptian I.T. companies will participate on Gitex Riyadh to be held April 25 to 29, 2010. Details of the said participation would be announced by ITIDA in the next few days. N.B. A relative strong recovery of the Saudi economy from replications of the international financial crisis coupled with oil prices so far stabilizing around the \$ 80 per barrel level could act supportive to the birth of healthy I.T. alliances between Egyptian & Saudi companies long awaited.	Apr 08, 2010
	Up to fifteen companies may be competing for a fourth mobile telephone license in Iraq to be soon released in an international auction. That was circulated by Reuters from Baghdad quoting Ms. Heyam Al Yaseri, Advisor to the Iraqi Minister of Communications indicating that those companies have expressed interest in the development since announced by the Iraqi Cabinet. They are said to include Verizon Communications of the US, MTN of South Africa, Turkcell of Turkey & Etisalat of the UAE.	May 23, 2010
	Vodafone Egypt revealed its infrastructure investments in 2009 exceeded L.E. 3 billion & predicting such investments in 2010 to also increase. That was announced by Deputy CEO for Technology indicating the customers base reached lately 25 million with the total network's capacity put at 32 million users. The executive also disclosed that the company now disposes on 150 transmission stations driven by solar energy of 100 % Egyptian design.	Apr 29, 2010
	With Mobinil & Vodafone Egypt on top of the list, by the end of September 2009 some forty seven mobile telephone service providers were serving 241 million users in 17 Arab countries & the figure marked some 17 % growth above its level 9 months ago. That was reported in the media quoting a study prepared by Al Morshedoun Al Arab Group indicating that third ranking was STC - Saudi Telecom. Study showed that by that date customers base of the top three reached 23 million, 22 million & 20 million users respectively. In terms of mobile telephone density by that date the UAE ranked first with 193 % density followed by Saudi Arabia with 165 % density.	Apr 15, 2010
	World sales of mobile telephone sets' manufacturers during the first quarter of 2010 put at 294.4 million marking 21.7 % growth above their level in the comparison quarter of 2009, put then at 242.2 million which marked 16.6 % growth above their level in the 2008 comparison quarter. That was revealed in a report prepared by IDC indicating the quarter has witnessed a unique development with Rim Co. (Research in Motion) joining the top 5 leaders of the industry with its Black Berry sets. First ranking on the list was Nokia of Finland with 107.8 million sets sold with 36 % market share (down from 38.4 % in the comparison quarter), followed by Samsung of South Korea with 64.3 million sets sold, yet now with 18.9 % market share. Third ranking was LG, also of South Korea, with 9.3 % market share followed by both Sony Ericsson & RIM with 10.6 million sets sold each ranking fourth which was behind the departure of Motorola from the list.	May 04, 2010
	Yemen Mobile, operating under the CDMA system, said its net profits for the year 2009 increased by 26 % to YR 19.3 billion up from YR 15.3 billion posted for the year 2008. The company noted it is the third year that profits are increasing after it was restructured as a public shareholding company. The company has further revealed that its total assets by the end of 2009 increased to YR 86 billion up from YR 74.7 billion a year ago. The company is capitalized at YR 42.3 million fully paid up & divided on 84.5 million shares. There exist three other private mobile telephone service providers in the country operating under the GSM system. Total subscribers to the service in the country are now estimated at 7 million. N.B. Yemen population was estimated in 2008 at 23 million & that translates into around 30 % mobile telephone density.	Jun 24, 2010
<b>Fairs and Exhibitions</b>		
	Select Expo 2010 - Exhibition for Computers, Laptops, Copiers, Office Furniture & All Other Office Installations is now to be held July 15 to 18, 2010 at Cairo International Conferences Center. It is organized by Green Land for International Exhibitions & Conferences, Telefax 02 - 25774537/ 25776579/ 25784581 or Mobile 010 - 3648329/ 6106031 or 012 - 3104305.	May 25, 2010
<b>Loans &amp; Grants</b>		
	A consortium of three banks was declared winner of a deal to extend L.E. 7.2 billion syndicated loan to Etisalat Misr to finance its future expansion projects. Consortium groups NBE - National Bank of Egypt, Banque Misr & Abu Dhabi National Bank. Development involves one of the largest financing deals covered in full in 2010. Deal provides for the consortium to arrange & guarantee the offering in full. Loan, identified as a long term loan, includes a \$ 300 million trench. While media reports identified the development as reflecting the confidence of the Egyptian & the Gulf Banking Sector in the strength & solidity of the company, development marks a further tie-in experiment & practice between the Egyptian & the Gulf Banking Sector to the mutual benefit. N.B. Development further reflects a solid & promising future potential of Egypt's telecommunications sector & in its major players.	May 11, 2010

## Telecommunication Equipment &amp; Works - Non Tenders Section

<u>Type</u>	<u>Description</u>	<u>Date Published</u>
<b>Projects Awards</b>		
	An agreement was signed between the General Authority for Remote Sensing & Space Science & the A.R.C. - Agricultural Research Center to detect, by means of satellites, mal practices on abuse of agricultural land & their immediate removal. That was announced by Dr. Ayman Al Dessouki, head of the Authority, indicating the agreement is deemed as a cooperation frame work on the Sat 1, launched in 2007. The Executive revealed that other maps were ordered by the Ministry of Water Resources & Irrigation for crops' plantations of intensive water consumption (such as rice). He further disclosed that the Authority is now studying the specifications of another advanced space stallite to be launched 2013. N.B. To Which extent similar arrangements could be made to cover aquatic surfaces with satellite images, particularly the northern lakes, Qaroun Lake & Nasser Lake, also other onshore locations including the sides of Al Salam Canal (in Sinai), also the sides of the Upper Egypt/ Red Sea highway that remains to be seen.	May 17, 2010
	Ericsson said it was awarded a \$ 1.3 billion contract to revamp Airtel Bharati Communications Networks to improve the later services to its subscribers in the 1.1 billion + country. That was announced by the Swedish Co, indicating that the contract provides for the erection of the G2 mobile technologies (for voice & SMS) and for paving the way to integrate of the G3 solutions. That was circulated by AFP indicating that Airtel Baharati Co. now serves 124 million subscribers in India among other 10 million in Seri Lanka & Bangladesh.	Apr 01, 2010
<b>Projects in Pre-Tendering Phase</b>		
	Austrian companies have expressed serious interest in several tenders & projects in Egypt's different sectors. That was announced by the Austrian Ambassador to Cairo indicating that Austrian companies are eyeing a Euro 10 million project released by the General Authority for River Transport to implement an I.T. aided control, tracing & monitoring system on vessels moving along the River Nile. They are also eyeing another tender released to supply four units for the maintenance of railway tracks. The official further revealed Austrian companies interest in a project to develop & implement a wireless signaling system to serve a specific railway line.	May 11, 2010
	L.E. 900 million project was launched to extend & revamp energy control centers in Upper Egypt to go under partial soft funding from Japan. That was announced by Dr. Eng . Hassan Younis, Minister of Electricity & Energy, indicating the project provides for the revamping of the existing control center in Nagee Hamadi & the construction of another control center for the 500 KV network near Samallout station. Works on the project are scheduled for completion in 4 years. N.B. Project involves tangible components for I.T. equipment, communications, also automation & process control equipment.	May 01, 2010
	Project was endorsed by Dr. Eng. Hassan Younis, Minister of Electricity & energy, to build 16 new stations for radiation monitoring country wide. That was reported in the media indicating the stations will be erected over the next two months at Egypt's eastern borders in Sinai, on the North Coast, on the red sea coasts & along Suez Canal path. N.B. Project involves a tangible component of automation & process control equipment, also communications equipment.	Apr 24, 2010

## Telecommunication Equipment &amp; Works - Non Tenders Section

Type	Description	Date Published
<b>Published Co. Performance</b>		
	Consolidated annual profits of all three telephone service providers in Egypt in 2009 declining by 4.2% to L.E. 729 billion down from L.E. 7.6 billion in 2008. Industry experts & analysts, revealing the above, predicted the development was mainly attributed to the losses incurred by Orascom Telecom in the fourth quarter of 2009 confirming that performance of both Telecom Egypt & Mobinil was good during the year.	Apr 01, 2010
	Egypt Telecom SAE announced its consolidated net profits after taxes for the first quarter of 2010 increased to L.E. 993 million with consolidated operating revenues for the quarter put at L.E. 2.5 billion. The company revealed that investment expenditure during the quarter reached L.E. 309 million. Customers' base by the end of the quarter reached 9.2 million marking a continuation of its down trend. Worth indicating is that revenues on the company's investment in Vodafone Egypt during the quarter reached L.E. 300 million, almost 30 % of the company's consolidated net profits. More details upon publishing the full text of the financial statements.	May 14, 2010
	Egyptian Nile Sat Co. SAE, operating under the investment laws 230/ 1989 & 8/ 1997 & the Free Zones System, capitalized at \$ 187 million, fully paid up, has posted for the year 2009 some \$ 37 million net profits on \$ 118.8 million gross operating revenues among other revenues. Figures compare with \$ 39.1 million net profits posted for the year 2008 on \$ 104.5 million gross operating revenues among other revenues. Net working capital as at 12/31/2009 increased tangibly to \$ 40.5 million up from \$ 24.8 million a year ago, with liquidity as at the same date increasing to \$ 60.4 million up from \$ 41.2 million a year ago. Meanwhile long term liabilities as at the same date increased spontaneously to \$ 129.6 million up from \$ 31.5 million a year ago. With regards shareholders net equity as at the same date, including the year's profits, so it has increased to \$ 274.6 million up from \$ 254.1 million. Meanwhile works in progress as at the same date increased strongly to \$ 206.4 million up from \$ 80.4 million a year ago. Chairman & Managing Director is Mr. Ahmed Anis.	Apr 13, 2010
	Orascom Telecom Holding SAE, operating under law 95/ 1992 majority owned by Wether Investments Co. of Italy and capitalized at L.E. 899.4 million, fully paid up, has posted for the year of 2009 some L.E. 4.2 billion consolidated net profits before taxes on L.E. 28.4 billion consolidated gross operating revenues among other revenues. Figures compare with L.E.5.05 billion consolidated net profits posted for 2008 on L.E. 29.2 billion consolidated gross operating revenues among other revenues. Meanwhile consolidated net working capital (difference between current assets & current liabilities) as at 12/31/2009 showed a deficit & it has increased to L.E. 8.9 billion up from L.E. 6.8 billion (deficit) a year ago. Consolidated long term liabilities as at the same date, declined to L.E. 28.6 billion down from L.E. 31.7 billion a year ago. Consolidated shareholders net equity as at the same date, excluding minority rights, increased to L.E. 6.8 billion up from L.E. 5.8 billion a year ago. Chairman & Managing Director is Mr. Naguib Sawires. N.B. Above is not more than an indicative briefing on the statements yet final evaluation needs referring to the full text of the statements & to auditors' reports.	Apr 12, 2010